

SMALL BUSINESS

EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984



Weekly Publication \$2.00

Vol 29, Edition 49

February 27, 2014

NAACP Opportunity and Diversity Report Card:

The Hotel & Resort Industry



Executive Summary

The NAACP Opportunity and Diversity Report Card: The Hotel and Resort Industry examines the representation of African Americans and people of color as a whole in the industry's workforce, supplier diversity, and hotel ownership. We found that supplier diversity and board diversity were among the least inclusive areas in the hotel industry. For example, of the corporations graded in this report who provided significant property data, out of total dollars spent for goods and services only 8% went to companies owned by people of color, despite the fact that adults of color ages 18 - 64 comprise 36 percent of the U.S. population. Moreover, these corporations average a dismal 1% for supplier contracts with African American owned companies, despite individuals in this group ages 18-64 comprising 12% of the population. For these reasons and many more, much work remains to be done in the lodging industry to mitigate the racial economic inequality that threatens the future of this country.

Continued on page 8

Balfour Beatty Infrastructure, Inc.
5050 Business Center Drive #250
Fairfield, CA 94534
www.bbiius.com

**Construction of East Contra Costa
Bart Extension Project Trackwork,
Systems, And Facility Finishes**
Project Location: Antioch, CA

Bid Date: Tuesday, March 18, 2014 until 2PM



Trades: Earthwork, Trucking Aggregate, Ready-mix Concrete, Paving, Striping, Temporary Traffic Control, Sweeping, Structural Steel, Architectural and Misc. Metals, SWPPP.

See the full ad on page 4

**Request for Proposal
Stream Maintenance Guidelines
Consulting Services**



Santa Clara Valley Water District is the water resource management agency meeting watershed stewardship needs of and providing wholesale water reliability to Santa Clara County's 1.8 million residents.

The Santa Clara Valley Water District (district), located in San José, California, is soliciting proposals for the preparation of Stream Maintenance Guidelines for ten selected creeks in Santa Clara County. The consultant will be responsible for assisting the district in preparing separate reports for each creek that will provide a quantitative approach to identifying deficiencies that would trigger maintenance actions on district facilities.

Santa Clara Valley Water District
5750 Almaden Expressway
San Jose, CA 95118-3686

General questions regarding this solicitation
will be accepted by email to
Ripen Kaur at rkaur@valleywater.org

See the full ad on page 11

African American Moments in History *Abolitionist or Terrorist?*

By Douglas R. Egerton

On Feb. 14, a group of activists in Charleston, S.C., unveiled a life-size statue of Denmark Vesey, a black abolitionist who was executed in 1822 for leading a failed slave rebellion in the city.

For many people, Vesey was a freedom fighter and a proto-civil rights leader. But the statue, the work of nearly two decades,

brought out furious counterattacks; one recent critic called him a "terrorist," and a historian denounced him as "a man determined to create mayhem."

Radio hosts, academics and newspaper bloggers condemned the project as "Charleston's parallel to the 1990s O. J. Simpson verdict," and suggested other African-Americans they believed more appropriate subjects of memorialization, like

Continued on page 2



Keith Negley

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PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
703 Market St., Ste 1000, San Francisco, CA 94103

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U.S. Postage
PAID
San Fran CA 941
Permit No. 820

Inside this issue:

Community Outreach
Sub-Bid Request Ads
Contracting Opportunities
NAACP Report Overview
Legislative News
Public Legal Notices
Access to Capital
SBE Subscription Form

Page 2
Pages 3-7, 10
Page 7
Page 8
Page 9
Pages 10-13
Page 14-15
Page 16

Community Outreach

Mayor Lee, Supervisors & SFMTA Announce \$6.8 Million Gift from Google to Fund Free Muni for Low Income Youth

Mayor Edwin M. Lee, Board President David Chiu, Supervisor David Campos, Supervisor Scott Wiener and the San Francisco Municipal Transportation Agency (SFMTA) today announced an unprecedented \$6.8 million gift from Google to fund an additional two years of Free Muni for Low Income Youth. The popular pilot program is currently funded by the Metropolitan Transportation Commission through June 2014 and provides monthly free muni passes to more than 31,000 low-income San Francisco youth ages 5 to 17. The \$6.8 million gift is one of the largest private contributions towards direct City services in San Francisco history.

“Continuing to provide free Muni for thousands of young people from lower-income households will help make our City more affordable for working families,” said Mayor Lee. “With this unprecedented gift from Google, we can keep this successful pilot program running for at least two more years at no cost to taxpayers or Muni riders and free up critical funds for other vital Muni maintenance and services. Google is demonstrating with real action and real resources that they are a true partner in

addressing our City’s affordability crisis for lower and middle-income families. I want to thank Google for this enormous gift to the SFMTA, and I look forward to continuing to work with this great San Francisco employer towards improving our City for everyone.”

Preliminary data shows that Free Muni for Low Income Youth has had a positive impact on San Francisco’s transportation network. Clipper card data shows 266,000 more rides by youth Muni riders in May 2013 than in May 2012. Approximately 45 percent of Free Muni for Low Income Youth participants plan to ride public transportation as an adult, while 70 percent would recommend Muni to their friends, according to the San Francisco Unified School District Student Survey results.

“It’s good to see Google support the next generation of Muni riders,” said Board President Chiu. “Along with the Mayor, community members and others, I have publicly and privately urged technology companies to increase their civic engagement. We appreciate this positive step.”

Continued on page 9

Abolitionist or Terrorist?

Continued from page 1

the rock pioneer Chubby Checker or the astronaut Ronald E. McNair.

There’s no doubt that Vesey was a violent man, who planned to attack and kill Charleston whites. But those who condemn him as a terrorist merely demonstrate how little we, as a culture, understand about slavery, and what it forced the men and women it ensnared to do.

Vesey was as complicated a figure as the world that produced him. He was born around 1767, probably on the island of St. Thomas. As a child he was purchased as a cabin boy by Joseph Vesey, a Charleston-based slaver, who settled in the city just after the Revolution.

In 1799, the huge, bright, domestic slave won \$1,500 in a city lottery and used \$600 of that money to purchase his freedom. But his wife’s master evidently refused to sell her to him, and Charleston whites continued to own her and many of his children.

By early 1822, Vesey had begun to develop a plan for city slaves to rise up. On July 14, they would slay their masters as they slept, fight their way toward the docks and hoist sail for the black republic of Haiti, where slaves had successfully overthrown the French colonists two decades earlier.

Vesey had not lived through the horrors of slavery in the Caribbean and South Carolina by turning the other cheek. With a tough-minded brutality that shocks modern critics of the statue, he worried little about the civilians who might fall as the rebelling slaves worked their way to the docks. While discussing the men who owned his wife and family with his fellow plotters, Vesey picked up a large snake in his path and crushed it with one hand. “That’s the way we would do them,” he said calmly.

When the plot was foiled and Vesey and his co-conspirators captured, white Charleston erupted in anger. During his trial in June 1822, the justices charged him with “a diabolical plot” designed to instigate “blood, outrage, rapine, and conflagration.” Outside the castle-like

structure, black women sang and prayed as city authorities sentenced Vesey and 34 of his followers to hang.

The complexity of Vesey’s story is hard to grasp, and wrestling with slavery and violence is hardly unique to South Carolina; white Southerners may rightly wonder when Manhattan will erect a statue to the slave Caesar Varick, who was burned alive in 1741 for plotting a revolt similar to Vesey’s.

More than a decade ago, while I was giving a talk on Vesey in Charleston, a member of the audience challenged my view that what Vesey wished to accomplish — the freedom for his friends and family — could be a good thing, on the grounds that he went about it the wrong way. “Why not work within the system for liberation,” the man asked, or even “stage a protest march?”

Although well intentioned, such questions reveal how far American society still has to travel before we reach a sophisticated understanding of the past. There was no “system” for Vesey to work within; his state had flatly banned private manumissions, or the freeing of slaves, in 1820. The only path to freedom was to sharpen a sword. Americans today can admire the Rev. Dr. Martin Luther King Jr. and his 1963 nonviolent March on Washington, but his world was not Vesey’s, and we must understand that.

It is ironic that such historical myopia should be found in Charleston, which today bills itself as one of the nation’s most historic cities. Each afternoon horse-drawn carriages transport tourists about its narrow streets. But as the fight over the Vesey statue suggests, tour guides tell at best an incomplete story.

They often ignore, for example, the fact that of the roughly 400,000 Africans sold into what is now the United States, approximately 40 percent landed on Sullivan’s Island, a hellish Ellis Island of sorts just outside of Charleston Harbor. Today nothing commemorates that

Continued on page 12

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Outstanding Entrepreneur
Mayor’s Advisory Board,
Outstanding Achievement as a Vendor/Supplier

• COUNTY OF LOS ANGELES

Black Business Association,
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• BAY AREA CONTRACT COMPLIANCE

OFFICERS ASSOCIATION
Champion of Diversity

• NAMCSC

Minority Advocate

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

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The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

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ISSN 0892-5992 SBE is a certified DBE - CA UCP Firm #5988

CALIFORNIA SUB-BID REQUEST ADS

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

State Rt 5 HOV Lane, Orange County

Caltrans Contract No.: 12-OF96C4

District 12 on Route 5

DBE Goal: 11%

Bid Date: March 27, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: LEAD COMPLIANCE PLAN, CONST AREA SIGNS, TEMP TRAFFIC STRIPE, TEMP PAVEMENT MARKER, TEMP CRASH CUSHION MODULES, PREPARE SWPP, RAIN EVENT ACTION PLAN, STORM WATER SAMPLING & ANALYSIS, STORM WATER ANNUAL REPORT, TEMP EROSION CONTROL, STREET SWEEPING, TEMP CONC WASHOUT, TEMP FENCE, ADL BURIAL LOC REPORT, TREATED WOOD WASTE, REM GUARDRAIL, REM IRRIGATION, REM PAINTED TRAFFIC STRIPE & MARKINGS, REM ROADSIDE SIGN, REM SIGN STRUCTURE, BRIDGE REMOVAL (PORTION), CLEARING AND GRUBBING, GROUND MONITORING PROGRAM, ROADSIDE CLEARING, LANDSCAPING & IRRIGATION, EROSION CONTROL, LEAN CONC BASE, LEAN CONC BASE RAPID SET, PLACE HMA DIKE, JOINTED PLAIN CONC PAVEMENT, CIDH CONC PILING, CIDH CONC PILE (SIGN FOUNDATION), PRESTRESSING CAST-IN-PLACE CONC, MINOR CONC (MISC CONSTRUCTION), MINOR CONC (MINOR STRUCTURE), DRILL AND BOND DOWEL, DRILL AND BOND DOWEL (CHEMICAL ADHESIVE), JOINT SEAL, REBAR, STRUCTURAL SHOTCRETE, FURN SIGN STRUCTURE, INSTALL SIGN STRUCTURE, FURN LAMINATED PANEL, FURN SINGLE SHEET ALUM SIGN, ROADSIDE SIGN - ONE POST, ROADSIDE SIGN - TWO POST, SOUND WALL (MASONRY BLOCK), ACCESS GATE (SOUND WALL), STORM DRAIN, GEOSYNTHETIC DRAIN, GRATED LINE DRAIN, ROCK SLOPE PROTECTION, CONC (DITCH LINING), SLOPE PAVING (ROCK BLANKET), SLOPE PAVING (RANDOM SLATE PATTERN), ROCK SLOPE PROTECTION FABRIC (CLASS 8), MISC IRON AND STEEL, MISC METAL, GUARD RAILING, FENCE, CONC BARRIER, STRIPING, ELECTRICAL, SIGNAL AND LIGHTING, CLOSED CIRCUIT TELEVISION SYSTEM, RAMP METERING SYSTEM, TEMP COMMUNICATION SYSTEM, MODIFY COMMUNICATION SYSTEM, SYSTEM TESTING AND DOC.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept:

1995 Agua Mansa Rd, Riverside, CA 92509 – Ph: (951) 684-5360, Fax: (951) 788-2449

Email: tom.mehas@skanska.com

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Interstate 15/Base Line Road Interchange Improvement Project

The City of Rancho Cucamonga

SANBAG IFB No.: C13146

DBE Goal: 8.2%

Bid Date: March 18, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or can be ordered from A&I Reprographics – (909) 514-0704.

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Type III Barricade, Fencing, Erosion Control, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Abandon Culvert, Cold Plane Concrete Pavement, Remove Concrete (Structure), Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Rock Blanket, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Class 2 Aggregate Base, Lean Concrete Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Seal Pavement Joint, CIDH Concrete Piling, Prestressing, Structural Concrete (Bridge), Structural Concrete (Retaining Wall), Minor Concrete, Soundwall Barrier, Joint Seal Assembly, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Furnish Sign Structure, Install Sign Structure, Furnish Laminated Panel, Furnish Single Sheet Aluminum Sign, Roadside Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Rock Slope Protection, Slope Paving, Rock Slope Protection Fabric, Miscellaneous Iron and Steel, Reset Survey Monument, Concrete Barrier, Cable Railing, Transition Railing, Terminal System, Crash Cushion, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Signal & Lighting, Lighting & Sign Illumination, Ramp Metering System, Modify Closed Circuit TV system, Asbestos Plan, Landscape, Irrigation Grind PCCP, Precast Girders, Waterline, Sewer.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

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1995 Agua Mansa Rd, Riverside, CA 92509 – Ph: (951) 684-5360, Fax: (951) 788-2449

Email: joe.sidor@skanska.com

Construction Employment Increased In 192 Out Of 339 Metro Areas Between December 2012 & 2013

Santa Ana-Anaheim-Irvine, Calif. And Steubenville-Weirton, Ohio-W.V. Top Growth List; Las Vegas-Paradise, Nev. and Modesto, Calif. Experienced the Largest Declines for the Year

Construction employment expanded in 192 metro areas, declined in 84 and was stagnant in 63 between December 2012 and December 2013, according to a new analysis of federal employment data released today by the Associated General Contractors of America. Association officials said that even with so many metro areas adding jobs for the year, only 20 metro areas topped previous construction employment peaks for the month.

"Growing demand for apartment and single-family construction was behind a lot of the growth in most metro areas last year," said Ken Simonson, the association's chief economist, noting that private residential construction spending soared by 18 percent from December 2012 to December 2013, while public sector spending slipped by 1 percent. "Employment in December 2013 was held down in many areas by unusually snowy or cold weather. With the weather and the economy both likely to improve soon, even more metros should post employment gains in the coming months."

Santa Ana-Anaheim-Irvine, Calif. added the largest number of construction jobs in the past year (11,200 jobs, 15 percent); followed by Atlanta-Sandy Springs-Marietta, Ga. (8,400 jobs, 10 percent); San Diego-Carlsbad-San Marcos, Calif. (5,700 jobs, 10 percent) and Tampa-St. Petersburg-Clearwater, Fla. (5,700 jobs, 11 percent). The largest percentage gains occurred in Steubenville-Weirton, Ohio-W.V. (31 percent, 500 jobs); Lake Charles, La. (28 percent, 2,700 jobs) and Fargo, N.D.-Minn. (25 percent, 1,800 jobs).

The largest job losses from December 2012 to December 2013 were in Las Vegas-Paradise, Nev. (-3,300 jobs, -8 percent); followed by Edison-New Brunswick, N.J. (-3,200 jobs, -9 percent); Cincinnati-Middletown, Ohio-Ky. (-2,900 jobs, -8 percent) and Gary, Ind. (-2,800 jobs, -15 percent). The largest percentage decline for the past year was in Modesto, Calif. (-29 percent, -1,900 jobs); Gary, Ind.; Visalia-Porterville, Calif. (-13 percent, -500 jobs); Anniston-Oxford, Ala. (-11 percent, -100 jobs); Mobile, Ala. (-11 percent, -1,300 jobs) and Rockford, Ill. (-11 percent, -400 jobs).

Continued on page 16

CALIFORNIA SUB-BID REQUEST ADS

Balfour Beatty Infrastructure Inc.

Balfour Beatty Infrastructure, Inc. (BBII) is bidding as a Prime contractor and encourages all qualified Subcontractors and Suppliers to submit quotations for the following project. BBII is a Union Contractor and Subcontractors must abide by the terms and conditions of the applicable AGC Master Labor agreements, as well as the Owner's Project Stabilization Agreement. This project has a SB, MBE and WBE goal and prospective bidders must be certified by bid opening.

Project Description: Construction of East Contra Costa Bart Extension Project Trackwork, Systems, And Facility Finishes
Project Location: Antioch, CA

Owner: San Francisco Bay Area Rapid Transit District

Contract No.: 04SF-130

Bid Date: Tuesday, March 18, 2014 until 2:00 PM

SUBCONTRACTOR BIDS ARE SOUGHT FOR THE FOLLOWING TRADE(S)

Earthwork, Trucking Aggregate, Ready-mix Concrete, Paving, Striping, Temporary Traffic Control, Sweeping, Structural Steel, Architectural and Misc. Metals, SWPPP, CIDH Piling, Drilling, Masonry, Metal Decking, Utility Work, Plumbing, Fire Suppression System, HVAC, Insulation, Sheet Metals, Mechanical, Roofing, Waterproofing, Signage, Fencing, Concrete and Flat work, Concrete Pumping, Reinforcing Steel, Waterproofing, Painting, Staining, Coating, Acoustical Ceiling, Metal Stud Drywall, Metal Doors, Overhead Coiling Doors, Door Hardware, Electrical, Communications, Quality Control, Staking and Surveying, Building Specialties and Appurtenances, Train Wash Facility, Overhead Cranes, Car Hoist, Bogie Turntable, Fuel Storage and Distribution, Elevator, Security Patrol Service, Field Office Janitorial Service.

PLANS & SPECIFICATIONS: Project Bid Documents may be obtained from the Project Owner or you may view them at BBII's office at the address listed above by appointment. For your convenience, you may also view and download plans by following this link maintained by BBII: <https://secure.smartbidnet.com/External/PublicPlanRoom.aspx?Id=113326&i=1>

Subcontractors and Suppliers are responsible for reading and acknowledging all Specifications and Addendums.

BONDING & INSURANCE: Subcontractors are required to furnish performance and payment bonds in the full amount of their subcontract, by an admitted surety subject to approval by BBII with the exception that subcontract values under \$500,000 will be exempt from bonding. Subcontractors should expect to sign the standard BBII subcontract agreement and provide a waiver of subrogation. Please contact Erica Lapacka with BBII at 707-427-8900, for bonding, insurance and other types of assistance. You may also contact the San Francisco Minority Business Development Center for assistance at 415-704-7415.

QUESTIONS: For questions regarding the bid, please contact Pat Traverso by phone: 707-427-8900, fax: 707-427-8901, email: estimating.wr@bbiis.com, or in writing to: 5050 Business Center Drive, Suite 250 Fairfield, CA 94534.

Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Subcontractor scope (including any conditions or exceptions) is required 48 hours prior to bid deadline, to allow proper evaluation. To assist DBE Subcontractors and Suppliers, we may be able to divide total scopes into smaller tasks or quantities.

Balfour Beatty Infrastructure, Inc. is an Equal Opportunity Employer
License No. 664318

CALTRANS #04-3A8704

**Retrofit Bridge, Replace Bridge,
And Construct Emergency Access Lane.
In Contra Costa County and Near Martinez From
Arthur Road Undercrossing To 0.5 Mile North Of
Mococo Overhead**

Brosamer & Wall, Inc. is requesting quotes from all qualified Subcontractors and Suppliers including certified DBE firms for the following items of work, including but not limited to:

Asphalt AC Dike, Bridge Removal, Cellular Concrete, CIDH Concrete Piling, Clearing/Grubbing, Concrete Supplies, Construction Area Signs, Corrugated Steel Panel, Dewatering, Drill and Bond Dowels, Earthwork Grading and Paving, Earthwork, Electrical Signal and Lighting, Geo-synthetic Materials Supply, Health and Safety Plan, Hot Mix Asphalt, Lead Compliance Plan, Lumber Structures, Metal Fabrication, Misc. Metal, Non-Storm Water Discharge Control, Painting (Steel), Permanent Concrete Barrier, Piling, Portable Concrete Barrier (K-Rail), Railings & Barriers, Reinforcing Steel (Rebar), Roadway Signs, Sawcutting, Street Sweeping, SWPPP, Temp and Permanent Erosion Control, Temp Chain Link Fence, Temporary Timber Matting, Temporary Traffic Control, Temp Crash Cushion Module, Traffic Stripe & Pavement Markings, Trucking, Vegetation Control, Water Pollution Control, Water Pump Bypass Systems.

Brosamer & Wall, Inc. will work with interested subcontractors to identify opportunities to break down items into economically feasible packages.

Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call Robert Rosas at (925) 932-7900. Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, CA. 94596. Brosamer & Wall, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages.

Brosamer & Wall, Inc.

1777 Oakland Blvd Suite 110 • Walnut Creek, CA 94596
Phone: 925-932-7900 • Fax: 925-279-2269
An Equal Opportunity Employer

Gallagher & Burk, Inc. is soliciting for L/SBEs for the following project:

PROJECT: CITYWIDE STREET RESURFACING, City Project No. C369640

Owner: CITY OF OAKLAND –

1 Frank H. Ogawa Plaza, Room #101, Oakland, CA 94612

Bid Date: MARCH 6, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to: ADJUST IRON, COLD PLANE, TREE ROOT PRUNING, EMULSION SUPPLIER, WATER POLLUTION CONTROL, MINOR CONCRETE, SLURRY SEAL, STRIPING, SURVEY/STAKING, TRUCKING, STREET SWEEPING AND HOT MIX ASPHALT (TYPE A) MATERIAL

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc.. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
Phone: (510)261-0466 • FAX (510) 261-0478
Estimator: Alan McKean

An Equal Opportunity Employer

REQUESTING SUB-QUOTES FROM QUALIFIED SBE
SUBCONTRACTORS/SUPPLIERS FOR:

**Demolition, Mass Grading and Surcharge Project
Candlestick Point Redevelopment
Sub-Phase CP-01**

Stage 1

San Francisco, California

Owner: CP Development Co., LP c/o Lennar Urban

Engineers' Estimate: \$25,000,000

BID DATE: March 4, 2014 @ 2:00 PM

All items of work are available to SBE firms, particularly these: Trucking, Clear & Grub, Survey, Water Truck, Erosion Control, and Chain Link Fence.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. 100% payment and performance bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136
Phone (408) 574-1400 Fax (408) 365-9548

Contact: Paul Brizzolara

Email: estimating@graniterock.com

We Are An Equal Opportunity Employer

REQUEST FOR SBE/San Francisco Based SBE (Priority SF Zip Codes 94124, 94107, 94134)
SUBCONTRACTORS AND SUPPLIERS FOR:

**Demolition, Mass Grading and Surcharge Project
Candlestick Point Redevelopment
Sub-Phase CP-01, Stage 1**

San Francisco, CA

BID DATE: March 4, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Fencing & Gates, Dust Control Plans, Asbestos Plans, Erosion Control, Hydroseeding, HDPE, Surveying, Clearing & Grubbing, Building Demolition & Abatement, Utility Demolition, Import Borrow and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage SBE and local participation. Plans & Specs are available for viewing at our office.

CALIFORNIA SUB-BID REQUEST ADS

Storm Water Pump Station #5 Project Advertisement

Mission Bay Development Group, LLC is seeking Contractors for the Storm Water Pump Station #5 Project.

Scope of work for this project includes demolition, storm drain, sewer, deep excavation, structural concrete, electrical, and mechanical work.

This project has a 50% SBE/LBEs goal. One electronic set of bid documents will be distributed to each interested Contractor.

Please contact **Cathy Serrano** of **Townsend Management, Inc.**, at (415) 355-6644 to pick up a set. A pre-bid conference will be held at 410 China Basin Street, San Francisco, CA on **Thursday, March 13, 2014 at 10:00 AM.**

James E. Roberts-Obayashi Corporation is seeking proposals from all interested subcontractors and suppliers for the:

200 6th St Mixed Use Affordable Housing
Project Loc.: 200 6th St., San Francisco, CA 94124
Bid Date: March 27, 2014 at 2:00p
Start Date: September 2014 (Duration 24 months)

This project includes 67 affordable housing units. This is a prevailing wage project.

SBE/LBE/MBE/WBES are encouraged to bid. Local LBE goals apply

This project also has a 50% local hiring requirement.

If interested in bidding this work please contact June Gilmore via email @ juneg@jerocorp.com

JAMES E. ROBERTS-OBAYASHI CORP.

20 Oak Court, Danville, CA 94526
925-820-0600 FAX 925-820-1993

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

JUV Inc is seeking Bids From all qualified Subcontractor and Suppliers Certified DVBE, DBE, SBE, MBE & WBE firms for the project listed below:

Miraloma Elementary School Modernization
SFUSD Project # 11511
Project Located at 175 Omar Way, San Francisco CA 94127
Bids Due: March 18, 2014 at 2:00 PM

Local Hire Policy and PLA Agreement are part of this project.

Trades: Hazmat Demolition, Concrete, Eartwork, Paving, Metals, Casework, Roofing, Doors, Windows, Resilient flooring, Tile, Epoxy flooring, Acoustical, Painting, Electrical, HVAC, Plumbing, Exterior Portland Cement Plaster, Interior Gypsum Plaster, Gypsum Board, Wood Floor Treatment, Elevator,

100% PERFORMANCE AND PAYMENT BOND MAY BE REQUIRED

JUV INC WILL PAY UP TO 1.5% OF BOND PREMIUM

JUV Inc.

1616 Franklin Street Suite # 203 • Oakland, CA 94612
(510) 836-1300 • Fax (510) 836-1301
Contact: **David Gruzman** • Email: david@juvinc.com

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Candlestick Point in San Francisco Opportunity to Perform DEMOLITION, MASS GRADING & SURCHARGE during the development of CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform demolition, mass grading and surcharge services for Candlestick Point Redevelopment Subphase CP-01 Stage 1

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7694>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting. Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:
February 18th at 10:00 AM

Building 101
101 Horne Ave.
Hunters Point Shipyard
San Francisco, Ca 94124

Proposals must be submitted by **March 4, 2014**

Requesting for certified MBE/DBE/WBE/DVBE/SBE/LBE
Subcontractors & Suppliers for:

Beach Chalet Soccer Field Renovations Electrical Work (Contract No 3055V)
Owner: City and County of San Francisco
Bid Date: March 5, 2014 at 2:30 PM

Proposal requested for the following trades: Excavation, Concrete, Electrical.
Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at www.sfdpw.org/biddocs.

B-Side Construction, Inc.

1940 Union St. #9; Oakland, CA 94607
Phone: 510-451-7527; Fax: 510-451-7517
Email: info@bsideconstruction.com
Contact: Anton Kalafati

An Equal Opportunity Employer

Candlestick Point in San Francisco Opportunity to Perform ENVIRONMENTAL ASSESSMENT during the development of CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform environmental assessment for Candlestick Point Redevelopment

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7728>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting. Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting:

February 26th at 10:00 AM
Candlestick Park Conference Room
450 Jamestown Ave., Room #397
San Francisco, CA 94124

Proposals must be submitted by March 13, 2014 @ 2:00 PM (PST).

We are requesting quotes from all qualified certified SBE/MBE/WBE,
and other Subcontractors/Suppliers for the following project

Project Name:
Construction of East Contra Costa BART Extension Project Trackwork, Systems, and Facility Finishes
Contract #: 04SF-130

Owner: San Francisco Bay Area Rapid Transit District (BART)

Bid Close: March 18, 2014 at 2pm

Subcontractor Bids: Submit bid to our Alameda Office no later than Friday, March 14th

Trades requested but not limited to: Land Surveying, Traffic Control Structural Concrete, Flatwork Concrete, Reinforcing Steel, Joint Sealant, Roofing, Doors, Windows / Glass and Glazing, Drywall, Flooring / Ceiling, Painting, Signage, Platforms and Buildings, Specialties, Elevators, Retractable Folding Gangway, Bridge Cranes, HVAC, Electrical, Communications, Train Signaling, Fire Protection Plumbing, Fence, Utilities, Flash Butt Welding, Wayside Sign, Fare Collection, Precast Architectural Concrete, AC Paving, Earthwork, CIP Concrete Barrier, Trucking, Pavement Marking, Structural Steel, and Miscellaneous Metals.

Stacy and Witbeck / Amoroso / MRS, a Joint Venture

An Equal Opportunity Employer
Contact: **Deane Allin**, 510-748-1870
2800 Harbor Bay Pkwy.
Alameda, CA 94502
Email: Dallin@stacywitbeck.com

Plans and specifications for this project, along with bid package, and bid instructions are available for download at our Box.com site. Please follow this link <https://stacywitbeck.box.com/ebarttrackandsystems>
Please download and read instructions to bid.

Subcontractors with a contract value over \$500,000 must provide a performance and payment bond with a surety company subject to approval by Stacy and Witbeck / Amoroso / MRS, a Joint Venture. Please call with questions or for assistance regarding bonding. This project has a Project Stabilization Agreement (PSA).

Advertise
with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

www.sbeinc.com

CALIFORNIA SUB-BID REQUEST ADS

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Cold Plane Overlay, Ludlow
Caltrans Contract No.: 08-0K2804
District 08 on Route 40
DBE Goal: 5%
Bid Date: April 10, 2014 - 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Pavement Marking, Temporary Traffic Stripe, Portable Changeable Message Signs, Metal Beam Guard Railing, Cold Plane Asphalt Concrete Pavement, Fiber Rolls, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Terminal System, Thermoplastic Pavement Marking, Thermoplastic Traffic Strip, Paint Traffic Stripe, Pavement Marker, Asphalt Rubber Binder, Minor Concrete (Minor Structure), Biologist, Inertial Profiler, Shoulder Rumble Strip.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer
Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
Ph: (951) 684-5360, Fax: (951) 788-2449
Email: joe.sidor@skanska.com



Contract #TG18.1 - Bus Ramps Package, Transbay Terminal, In the City of San Francisco, CA Bids 3/6/2014

Services needed: This is a cable stayed bridge project with associated work including underground and earthwork similar to a heavy highway project with the typical items of work associated. Myers and Sons Construction is requesting quotes from all qualified subcontractors, trucking firms, consultants, engineers and suppliers including certified LBE/DBE/SBE/DVBE firms for any part of the following types of work, including but not limited to: Lead Plan, Construction Area Signs, Traffic Control, Striping and Markers, Message Boards, K-Rail, Crash Cushions, SWPP, Erosion Control, Street Sweeping, Fencing, Demo., MBGR, AC, Signs, Earthwork, underground, Bridge Joints, Rebar, Structural Steel, Concrete, Pre-Cast Concrete, Post-Tensioning, Running Cables, Cable Walkways, CIDH Pile, Pile, Foundations, Concrete Barriers, Minor Concrete, Curb and Gutter, Electrical, Forming Systems, Security, Office Trailers, Guardrail, MSE Wall, Expansion Joints, Traffic Signals, Plumbing Work, Hydrant Installation, Guard Booth, Traceable Cable Net Vehicle Anti-ram Barrier, Traffic Sign, Delineator, Gates, Other Bridge Road Surface Components, Utility Relocation shown in U-series drawings, AWS Utility Relocation at Harrison St., Utility Relocation, Class 1 and 2 Contaminated Soil and Debris Material Off Haul and Disposal, Federal RCRA Contaminated Soil and Debris Material Off-Haul and Disposal, Demolition/Removal of Concrete Foundations.

Requirements: 100% Performance and payment bonds may be required for the full amount of the subcontract price. Subcontractors must possess a valid contractor's license, current insurance and worker's compensation coverage meeting Myers and Sons Construction's requirements. Subcontractors will be required to sign the standard Myers and Sons Construction Subcontract Agreement. Quotations must be valid for the one hundred and twenty (120) days after the specified Contract Award Date by the Owner. Plans and Specifications are available for viewing at our Sacramento office. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies or visit our website at our website www.myers-sons.com for more information. Myers and Sons Construction intends to work cooperatively with all qualified firms seeking work on this project. Myers and Sons Construction is signatory to the Laborers, Carpenters, Cement Masons and Operating Engineers. Myers and Sons Construction is an equal opportunity employer.

Myers and Sons Construction, LP
 4600 Northgate Blvd., Suite 100
 Sacramento, CA 95834
 Phone: 916-283-9950 • Fax: 916-614-9520
 Contact: Clinton Myers • Email: cwmyers@myers-sons.com
 Myers and Sons Construction is an equal opportunity employer.

SKANSKA

Sub-Bids Requested From Qualified MBE, WBE, SBE Subcontractors & Suppliers

East Contra Costa BART Extension Project
Trackwork, Systems and Facility Finishes
eBART Contract No.: 04SF-130
SB Goal: 22%

Availability Percentages MBE 23% - WBE 12%
Technical Qualification and Price bid due to BART: March 18, 2014 - 2:00 PM
Subcontractors scope due on or before March 17, 2014 - 1:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified SB/MBE/WBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or at plan centers, builders exchanges or from BART directly:
 510-464-6100. (<http://www.bart.gov/ocr>). Bid documents can also be found at the following link:
https://www.dropbox.com/sh/2vxp8r5ue0t24no/a2PR5qCFn_?m=

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Scheduling, security services, quality control test, surveying, traffic control, demolition, concrete form, accessories, reinforcing steel, concrete supply, pumping, placing and finishing, precast concrete, structural steel, metal decking, metal framing, handrail, trench covers, decorative metal and railings, Arch casework, Thermal and moist protection, waterproofing, insulation, metal wall/soffit panels and trim, membrane roofing, roof hatches, firestopping, joint protection, expansion joint cover assembly, Metal doors/frames, access doors/panels, overhead coiling doors, overhead coiling grilles, aluminum storefronts, door hardware, glazing, louvers, Gypsum board, acoustical ceilings, resinous epoxy flooring, painting, graffiti coating, epoxy wall coating, signage, toilet access., safety specialties, lockers, train wash, work stands, washer, air comp, sand trailer, painting booths, bicycle racks/lockers, elevators, gangway, car hoist, bridge cranes, bogie turntable, Pipe insulation, underground ductwork, systems work and integration, Fire suppression, Plumbing, HVAC, LEED commissioning, TAB, Elect, Communications, Access control, CCTV, Earthwork, clear and grub, dewatering, excavation shoring, Aggregate, asphalt paving, concrete paving, pavement marking, tactile warning tile, detect warning tile, traffic barriers, chain link fence/gates, Utilities, direct drilling, fueling facility, trunked radio system, track work, signaling, signal houses, auto train protect, carborne signaling, signage, fare collection syst.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 2%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer
Skanska Estimating Dept:
1995 Agua Mansa Rd, Riverside, CA 92509 • Ph: (951) 684-5360, Fax: (951) 788-2449
Email: michael.randall@skanska.com



I-805 North Improvement Design Build Project Caltrans Contract No: 11-2T2004

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

Bid Packages available are: Soil Nail Walls

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-295-3140. UDDBE and Non-UDDBE subs are encourage to participate.

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Visit www.sbeinc.com to download a PDF version of the latest **SBE Newspaper** and **SBE Newsletter**

CONTRACTING OPPORTUNITIES

**NOTE: FOR BIDS NATIONWIDE PLEASE VISIT OUR WEBSITE
DIRECT LINK: http://www.sbeinc.com/database/bid_database/**

These are samples of bid opportunities from federal, state and local jurisdictions in 4 categories: Construction, Architecture/Engineering, Business Services and Commodities. All are available in electronic format. [See Subscription Form on page 16]

BUSINESS SERVICES BIDS

ALAMEDA COUNTY

LANDFILL DISPOSAL SITE

Location: San Leandro, CA
Date: 3/11/14
Ref#: 04A4422
Description available through electronic services.
Estimate: \$840,000 - \$840,000
Owner: CA TRANSPORTATION, DEPART, ARLENA ZAVALA,
(916)227-6060
E:MAIL ARLENA_ZAVALA@DOT.CA.GOV

CONTRA COSTA COUNTY

CHEMICAL TOILETS AT MT. DIABLO

Location: Mt Diablo, CA
Date: 3/11/14
Ref#: C1339308
Description available through electronic services.
Owner: CA PARKS & RECREATION, DE, JANICE JONSON,
(707)769-5652
E:MAIL JANICE.JONSON@PARKS.CA.GOV

FRESNO COUNTY

ELEVATOR REPAIR, SERVICE & MAINTENANCE

Location: Fresno, CA
Date: 3/14/14
Ref#: 86508
Prebid Conf: 2/25/14 8:00AM
Description available through electronic services.
Owner: CA CSU FRESNO, ELIZABETH POTTER,
(559)278-2111
E:MAIL EHENDERSON@CSUFRESNO.EDU

IMPERIAL COUNTY

HEBER DUNES REFUSE & RECYCLING COLLECTION

Location: Holtville, CA
Date: 3/11/14
Ref#: C1354006
Prebid Conf: 2/24/14 11:00AM
Description available through electronic services.
Owner: CA PARKS & RECREATION, DE, KITTY GRAVETT,
(760)767-1301
E:MAIL KGRAVETT@PARKS.CA.GOV

LOS ANGELES COUNTY

ON-SITE BANKING SERVICE AND ONE-CARD PRO

Location: Dominguez Hills, CA
Date: 3/19/14
Ref#: DH51-0181
Description available through electronic services.
Owner: CA CSU DOMINGUEZ HILLS, GIUSEPPINA WRIGHT,
(310)243-3799
E:MAIL GWRIGHT@CSUDH.EDU

ALS/BLS AMBULANCE TRANSPORTATION LOS ANG

Location: Long Beach, CA
No Bid Date Specified
Bid Date Extended from: 1/28/14
Ref#: VA26214R0382
Description available through electronic services.
Owner: Department of Veterans Af,
Network Contracting Offic, Long Beach, CA, 90815,
Rebecca.Gloria@va.gov
SIC: 621910
SBSA

TEMPORARY GYNECOLOGY SERVICES

Location: Pomona, CA
No Bid Date Specified
Ref#: LN149010
Description available through electronic services.
Owner: CA DEVELOPMENTAL SERVICES, ALLISON PARM,
(909)444-7218

E:MAIL ALLISON.PARM@LDC.DDS.CA.GOV

TEMPORARY NEUROLOGY SERVICES/VNS AND INT

Location: Pomona, CA
No Bid Date Specified
Ref#: LN149011
Description available through electronic services.
Owner: CA DEVELOPMENTAL SERVICES, ALLISON PARM,
(909)444-7218
E:MAIL ALLISON.PARM@LDC.DDS.CA.GOV

TEMPORARY NEUROLOGY SERVICES

Location: Pomona, CA
No Bid Date Specified
Ref#: LN149012
Description available through electronic services.
Owner: CA DEVELOPMENTAL SERVICES, ALLISON PARM,
(909)444-7218
E:MAIL ALLISON.PARM@LDC.DDS.CA.GOV

NEVADA COUNTY

GRASS VALLEY ALARM MONITORING & MAINTENANCE

Location: Grass Valley, CA
No Bid Date Specified
Ref#: 13-374
Description available through electronic services.
Estimate: \$10,050 - \$10,050
Owner: CA MOTOR VEHICLES, DEPART, DYAN ROSE-CLEMONS,
(916)657-6977
E:MAIL DYAN.ROSE-CLEMONS@DMV.CA.GOV

RIVERSIDE COUNTY

ANZA-BORREGO DSP & SALTON SEA SRA WATER

Location: Anza, CA
Date: 3/19/14
Ref#: C1343018
Prebid Conf: 3/10/14 10:00AM MANDATORY
Description available through electronic services.
Owner: CA PARKS & RECREATION, DE, CHERILYN MOLINA,
(760)767-4037
E:MAIL CHERILYN.MOLINA@PARKS.CA.GOV

WEAPONS FIRING RANGE SERVICES

Location: Temecula, CA
Date: 3/17/14
Ref#: 13C685001
Description available through electronic services.
Owner: CA HIGHWAY PATROL, CALIFO, MICHELE M HOFFMAN,
(916)843-3524
E:MAIL MICHELE.HOFFMAN@CHP.CA.GOV

SACRAMENTO COUNTY

ORACLE IDM TRAINING CURRICULUM

Location: Rancho Cordova, CA
Date: 3/10/14
Ref#: RFQ 13-141427
Description available through electronic services.
Owner: CA CALIFORNIA DEPARTMENT, EDNA TOY,
(916)431-5383
E:MAIL EDNA.TOY@STATE.CA.GOV

SAN BERNARDINO COUNTY

PEST & VERMIN CONTROL @ CHP NEEDLES AREA

Location: Needles, CA
No Bid Date Specified
Ref#: 078CP3225
Prebid Conf: 3/26/14 10:30AM MANDATORY
Description available through electronic services.
Estimate: \$10,000 - \$10,000
Owner: CA HIGHWAY PATROL, CALIFO, DONNA CLARK,
(916)843-3825
E:MAIL DOCLARK@CHP.CA.GOV

SUB-BID REQUEST AD

RGW Construction Inc. is seeking all qualified Disadvantaged Business Enterprises (DBE's) for the following project:

**MST Recycled Water Project Booster Pump Station No. 1
Napa Sanitation District (CIP 14726)
Engineer Estimate: \$2,435,000 – 610 Calendar days
Bids: April 1st, 2014 at 2:00pm**

Requesting Sub-quotes for (including but not limited to): Clear and Grub, Aggregate Base, Structural Concrete, Concrete Block & Masonry Retaining Wall, Reinforcing Steel, Steel Structure, Fencing, Painting, Electrical Instrumentation, HVAC, Plaster and Metal Deck.

Scope of Work: Recycled water pump station and associated improvements.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office from Napa Sanitation District 1515 Soscol Ferry Rd., Napa 94558 707-258-6000 <http://napasanitationdistrict.com>. RGW contact is Fraser Bradford 925-606-2400 fraser.bradford@rgwconstruction.com for any questions, including bonding, lines of credit, insurance, scheduling, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
An Equal Opportunity Employer

NORTHERN CA CONSTRUCTION BIDS

LASSEN COUNTY

CONSTRUCT HARDSTAND

Location: Herlong, CA
Date: 3/26/14
Ref#: W912GY14B0007
Description available through electronic services.
Owner: Department of the Army, Building 74, Herlong,
CA, 96113-5009, Tamara Gage
SIC: 237310

NAPA COUNTY

COLD PLANE ASPHALT CONCRETE PAVEMENT AND

Location: Napa Co, CA
Date: 3/11/14
Ref#: 04-3E2204
Description available through electronic services.
License Reqd: A
Estimate: \$1,040,000 - \$1,040,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS,
(916)227-6293
E:MAIL DENISE_SILVAS@DOT.CA.GOV

NEVADA COUNTY

RECONSTRUCT EMBANKMENT AND ROADWAY

Location: Nevada Co, CA
Date: 3/26/14
Ref#: 03-3F8604
Description available through electronic services.
License Reqd: A
Estimate: \$610,000 - \$610,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS,
(916)227-6293
E:MAIL DENISE_SILVAS@DOT.CA.GOV

SACRAMENTO COUNTY

CABLE PLANT INFRASTRUCTURE SERVICES AND

Location: Sacramento, CA
Date: 3/12/14
Ref#: FTB-IFB-1314-C1300067

Description available through electronic services.

License Reqd: C-7
Estimate: \$24,999,999 - \$24,999,999
Owner: CA FRANCHISE TAX BOARD, MARLENE SIMPSON,
(916)845-5648
E:MAIL MARLENE.SIMPSON@FTB.CA.GOV

SAN FRANCISCO COUNTY

JOB ORDER CONTRACT

1st reported in SBE: 2/20/14
Location: San Francisco, CA
Date: 3/10/14 3:00PM
Ref#: 1271
Prebid Conf: 2/20/14 3:00PM
Description available through electronic services.
License Reqd: A
Owner: San Francisco C&Co, Latha Ramadass,
(415)701-5663, Fax (415)701-4300
jocfederal2014@sfmta.com

JOB ORDER CONTRACT

1st reported in SBE: 2/20/14
Location: San Francisco, CA
Date: 3/12/14 3:00PM
Ref#: 1272
Prebid Conf: 2/20/14 3:00PM
Description available through electronic services.
License Reqd: A
Owner: San Francisco C&Co, Latha Ramadass,
(415)701-5663, Fax (415)701-4300
jocfederal2014@sfmta.com

JOB ORDER CONTRACT

1st reported in SBE: 2/20/14
Location: San Francisco, CA
Date: 3/14/14 3:00PM
Ref#: 1273
Prebid Conf: 2/20/14 3:00PM
Description available through electronic services.
License Reqd: B
Owner: San Francisco C&Co, Latha Ramadass,
(415)701-5663, Fax (415)701-4300
jocfederal2014@sfmta.com

NAACP Opportunity and Diversity Report Card

Continued from page 1



The NAACP Opportunity and Diversity Report Card: The Hotel and Resort Industry grades hotels against the standard rate of industry inclusion to identify leaders in diversity. The letter grades are based on three main criteria: 1) hiring and job advancement, 2) contracting and procurement, and 3) ownership (if and where applicable).

Marriott International received a B grade—the highest rating out of the five industry leaders we reviewed. This grade indicates an overall performance that exceeds industry norms in inclusion. No corporate leader received an overall A rating, which would indicate that the corporation greatly exceeded the industry norm. Since the industry rate of inclusion for people of color is quite low in governing body representation, management, property ownership, and supplier diversity, it is clear that corporate leaders in the hotel and resort industry—along with leaders in many other industries—still have far to go to ensure their workforce, leadership and suppliers adequately reflect the demographics of the United States.

This report card not only highlights the lack of inclusion and diversity in the lodging industry, but also calls attention to relevant programs and opportunities that enable people of color to excel in this industry. The report highlights hospitality programs at historically black colleges and universities; inclusion and opportunity advocacy organizations such as the National Society of Minorities in Hospitality and the National Association of Black Hotel Owners, Operators & Developers; and the diversity and career pipeline initiatives of the industry leaders whom we interviewed for this report.

We realize that **The NAACP Opportunity and Diversity Report Card: The Hotel and Resort Industry** is not the end, but rather the beginning of ongoing work for the NAACP Economic Programs to advance economic opportunity and diversity. As the United States rapidly transitions to a minority-majority country, we implore all corporate leaders to recognize racialized economic inequality as a profound threat and ongoing barrier to sustainable, widespread economic growth.

We also ask that these leaders commit to revising the industry's corporate practices to help bridge the racial economic divide. The NAACP will collaborate with corporate leaders and diversity advocates over the next several years to advance industry inclusion so that it better reflects the nation's diversity. The release of this report card helps moves us forward in that direction.

The Methodology of the NAACP Opportunity and Diversity Report Card

The NAACP analyzed data from the five largest hotel and resort corporations in the United States: Hilton Worldwide; Hyatt Hotels Corporation; Marriott International, Inc.; Starwood Hotels & Resorts Worldwide, Inc.; and Wyndham Hotel Group. Each corporation was asked to report on the percentage of African Americans and other people of color comprising its governing body (such as Board of Directors), its employees at multiple levels (from top management to unskilled workers), the number of employees hired or promoted, its suppliers providing goods and services, and its property owners and managers.

- Responses from the corporations were compared to industry averages. These industry averages were taken from research completed by the U.S. Equal Employment Opportunity Commission, the U.S. Census Bureau, and the Alliance for Board Diversity.
- For each question, corporations were rated on a scale that included A+, A, B, C, D, and F. A grade of C indicates an average performance, meeting the industry average. Higher grades corresponded to higher levels of diversity.
- Each corporation received an overall grade based on its performance in five sections. The sections were weighted as follows: Governing Body – 10%; Workforce Diversity – 40%; Employee Transition – 10%; Supplier Diversity – 20%; Property Ownership/Management – 20%.

• Governing Body – 10%

- The governing body consists of elite members who jointly oversee the activities of the company. In a public company, this is typically

a Board of Directors. In private organizations, the governing body might be organized under a different title, such as Executive Committee.

• Workforce Diversity – 40%

- Workforce diversity details the diversity of employees at many levels. In this report, we assessed five categories:

- Top management, which includes chief officers like the CEO, who direct the corporation strategically and tactically on a day-to-day basis
- Low/mid management, which includes all managers below the top management level
- Highly skilled workers, which includes positions that need significant training
- Semi-skilled workers, which includes positions that need moderate training
- Unskilled workers, which includes positions that need minimal to no skill. In the lodging industry, jobs requiring fewer skills are far more plentiful.

• Employee Transition – 10%

- Employee transition reviews the diversity of employees newly hired or promoted in 2011.

• Supplier Diversity – 20%

- Supplier diversity records the percentage of contracts for goods and services (e.g., everything from repairing buildings to providing linens) to businesses owned by African Americans and other people of color. This question is used in part to measure opportunities for the creation of wealth within diverse communities.

• Property Ownership/Management – 20%

- This section conveys the percentage of African Americans and other people of color who own franchised properties or hold general manager positions at properties that each corporation owns or manages. This question is used in part to measure opportunities for the creation of wealth within diverse communities.

Click on link to download the full article:

http://e8.octadyne.net/clientFiles/8023/The-NAACP-Opportunity-and-Diversity-Report-Card_Hotel.pdf

Report Overview

Equal opportunity for people of color in the United States has remained an unrealized goal. With the country on track to become minority-majority by 2050, racial economic inequality increasingly impedes the country's economic advancement.

During this period of high unemployment and declining wealth, Americans need living wage jobs with long-term career tracks now more than ever. Given these economic demands, the NAACP has developed a focused analysis of diversity and inclusion for selected industries in our *Opportunity and Diversity Report Card*. We selected industries with the greatest potential to influence job creation and wealth building in the African American community and other communities of color. The NAACP recognizes the need to diversify major U.S. industries and seeks to move the country beyond the racial divides that continue to shape its current economy. Through our Opportunity and Diversity Report Card, we will regularly examine the current state of diversity and inclusion in various U.S. economic sectors, highlighting the ones that exhibit the greatest potential for African Americans and other people of color. Furthermore, the NAACP will partner with industry leaders to advance best practices for racial and ethnic inclusion and diversity.

Focusing on specific industries and their issues will permit greater collaboration between the NAACP and industry leaders to advance best practices in inclusion and ensure opportunities for diverse groups. We believe this strategy aligns with the NAACP Economic Program's objective to "ensure that government and industry are knowledgeable and committed to bridging racial inequality, particularly as it relates to employment, wealth, lending and business ownership."

In *The NAACP Opportunity and Diversity Report Card: The Hotel and Resort Industry*, the first in a series of reports based on our former Economic Reciprocity Initiative: NAACP Consumer Choice Guide, we analyze the lodging industry's inclusion and diversity practices as they pertain to the race and ethnicity of its workforce, management and suppliers. The report card assesses the performance of the top five highest-grossing U.S. companies in the industry in recognition that they possess the greatest potential to influence industry trends, policies and practices. In addition, it will inform the public about career opportunities and realities in the hotel and resort industry as the nation strives to strengthen its economy.



Legislative News



Dear Friend:

Taxpayers throughout America can now get free assistance preparing and filing their income tax returns.

Taxpayers who want help can go to any of the 400 IRS Taxpayer Assistance Centers nationwide. To find your nearest IRS office, click here <http://www.irs.gov/uac/Contact-Your-Local-IRS-Office-1>

For those taxpayers who earned less than \$58,000 last year, the IRS also offers free brand-named tax software through its Free File pro-

gram. To learn more about Free File, click here <http://www.irs.gov/uac/Free-File:-Do-Your-Federal-Taxes-for-Free>

Finally, please note that the IRS is no longer mailing tax forms to every taxpayer. However, you can obtain the tax forms you need by calling 1-800-TAX-FORMS (1-800-829-3676) or by clicking here <http://www.irs.gov/Forms-&-Pubs>

Sincerely,

Barbara Boxer
United States Senator

Enough Is Enough: Congress Must Pay Its Bills

By Barbara Boxer

How much more pain and uncertainty do Americans have to endure before Congress decides that it should pay the bills it has racked up? Businesses and families must always pay their bills and so must Congress.

The first time lawmakers flirted with a disastrous default on our nation's bills back in 2011, the stock market plunged 2,000 points, consumer confidence hit a 31-year low, Standard and Poor's downgraded our credit rating the first time in history, and it cost taxpayers \$18.9 billion over 10 years.

The recent government shutdown and near-default may prove to be even more costly -- taking \$24 billion out of our economy, slashing 0.6 percent off of fourth-quarter GDP growth, and leading Fitch Ratings to put our country on "negative watch" because of what it called "repeated brinkmanship."

It's time to end these self-inflicted wounds once and for all -- and Americans should demand that.

After the first debt ceiling debacle in 2011, I introduced a bill called the USA AAA Credit Restoration Act. It was based on an idea by Senate Republican Leader Mitch McConnell that would allow Congress to have its say on our debt limit without jeopardizing the full faith and credit of the United States.

The bill is very simple: Each year, on the same day the president submits his budget, the Treasury Secretary would be required to publish in the Federal Register an estimate of how much the debt limit would need to be raised for the following year.

Lawmakers in both the House and Senate would have a chance to debate the proposed increase and vote on it. But the bill would also provide certainty to taxpayers and financial markets by ensuring that administration's request would become law unless a veto-proof majority rejected it. The National Journal recently praised the approach as a "foolproof way to avoid a future crisis."

Congress has used this "disapproval" process to get us out of the last two default crises. In 2011, 74 Senators and 269 House members supported it as part of the Budget Control Act, and just last week 81 Senators and 285 House members backed it as part of the bill that ended the government shutdown and the threat of default.

If this bipartisan approach was good enough to provide stability for our economy and our country in the short-term, why not embrace it for the long-term?

We must end the dangerous practice of using the full faith and credit of the United States as a bargaining chip. As Warren Buffett put it, "It ought to be banned as a weapon. It should be like nuclear bombs, basically too horrible to use."

The creditworthiness of our country is just too important. President Reagan once said, "The United States has a special responsibility to itself and the world to meet its obligations. It means we have a well-earned reputation for reliability and credibility -- two things that set us apart from much of the world."

That's why the debt ceiling was raised 18 times under Reagan, five times under President George H.W. Bush, six times under President Bill Clinton, and seven times under President George W. Bush. We paid our bills without putting our economy and our credit rating at risk.

By now, it should be clear to everyone in Washington that the American people are tired of these political games that are hurting our families. We are just getting out of the worst recession since the Great Depression and we cannot afford any more manufactured crises.

We should all agree that Congress must fulfill its two most basic responsibilities -- keeping the government open and paying our bills. We can start to regain the public's confidence and restore our reputation around the world by passing the USA AAA Credit Restoration Act.

Source: <http://www.boxer.senate.gov/>

President's Transportation Proposal Should Further The Debate On Long-Term Highway And Transit Bill

The chief executive officer of the Associated General Contractors of America, Stephen E. Sandherr, issued the following statement in response to President Obama's transportation announcement today:

"It is encouraging to see President Obama pushing for a long-term bill to fund desperately needed highway and transit investments. We look forward to reviewing details about the measure, which recognizes the federal transportation funding shortfalls that threaten to curtail investments in highway and transit projects as early as this summer. The president clearly understands that any new transportation bill must include new sources of revenue to meet the needs of our aging transportation system.

"We expect this proposal will stimulate the debate about the best way to fund the federal program. We are also encouraged that Ways and Means

Committee Chairman Camp acknowledges the coming highway trust fund crisis in his tax reform discussion draft. However, the most significant impact of these announcements should be to motivate Congress and the president to fix the Highway Trust Fund before this summer and to enact a new, fully funded, long-term measure before September 30.

"Over the coming weeks, we will continue to push Congress and the president to address funding shortfalls and enact a long-term highway and transit bill. This will include launching a new educational campaign designed to educate members of Congress about the local economic benefits of federal transportation programs. The president's announcement today and the potential for similar sentiments in the Ways and Means proposal will no doubt help move this issue further along."

Source: AGC of America

\$6.8 Million Gift from Google

Continued from page 2

"This is a good first step. I'm glad that the people of San Francisco have been heard on this issue," said Supervisor Campos. "I'm looking forward to working with the tech industry in the future on other important issues like housing, jobs, and tenant protections. We need further collaboration to support more community driven solutions to the displacement crisis."

"Google's agreement to fund free Muni passes for low income youth for two years is a very positive step forward," said Supervisor Wiener. "The agreement shows Google's commitment to our city, and it will help low income families, many of whom are struggling. Given Muni's massive deferred maintenance and the need for the agency to pour every available dollar into improving the system's capacity and reliability, paying for this program with a source outside of Muni's operating budget is the right way to move forward. Now, we need to make sure that when the two-year program ends, we have sustainable long-term funding identified so that Muni's operating budget isn't impacted in the future. We have two years to achieve that goal."

The program was launched by the SFMTA on March 1, 2013. The 16-month pilot program waives Muni fares for low and moderate income youth residents of San Francisco between the ages of 5 and 17. The program was launched after the San Francisco Unified School District (SFUSD) decided to reduce the use of yellow school buses for transporting students to and from school.

"The SFMTA is proud to be moving forward with this program and providing access to Muni for San Francisco's low-income youth," said SFMTA Board of Directors Chairman Tom Nolan. "This generous gift allows us to continue a very popular and successful program that ensures that Muni works for everyone and is one less demand for the board as we consider our upcoming two-year budget."

"Encouraging our youth to use public transit furthers our Transit First policy goals," said SFMTA Director of Transportation Ed Reiskin. "The Free Muni For Youth program allows us to make Muni a more welcoming option for youth who need to get to school and other destinations."

"Well over half of our 56,000 public school students come from households where their families struggle to make ends meet, so having free access to Muni removes a barrier to their educational opportunities," said SFUSD Superintendent Richard A. Carranza. "Keeping Muni free for low-income youth is a great way for Google to support our children and their families."

Continued on page 10

PUBLIC LEGAL NOTICES



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2014-B-1, Golden Gate Bridge Moveable Median Barrier**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District by **Tuesday, April 1, 2014, at 2:00 p.m., PT**, at which time bids will be publicly opened and read.

This public works Project consists of, in general, roadwork and modifications to the Golden Gate Bridge Toll Plaza islands, toll booths and canopy to accommodate the installation of moveable median barrier at the San Francisco Golden Gate Bridge and the Bridge South and North Approaches. The Work includes: demolition of four (4) toll booths, toll plaza canopy, and toll islands; construction of new toll booth, island and canopy; seismic retrofit of the toll booths and canopy structure; removal and installation of crash cushions; removal of concrete median barrier; removal and reconstruction of the median pavement; modifications to existing and installation of new drainage facilities; cold planning; HMA pavement and HMA dike construction; striping and pavement delineation; installation of roadside signs; installation of metal beam guardrail; demolition and installation of electrical facilities at the toll booths and canopy; demolition and installation of transportation operations systems; construction traffic control; traffic control for the weekend closure of the Golden Gate Bridge; and all other work required to complete the Project titled **Golden Gate Bridge Moveable Median Barrier**, as shown on the Contract Plans and as specified in the Contract Documents.

A non-mandatory pre-bid conference and a job walk through will be held at the Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA on **Tuesday, March 11, 2014, at 9:00 a.m., PT**.

This is a **Public Works contract**. Bidders bidding as the prime contractor shall possess a valid **State of California Class A General Engineering Con-**

tractor's License. All subcontractors, if any, shall be properly licensed by the State of California to perform specialized trades.

District reserves the right to reject any and all bids or to waive any irregularities or informalities in any bid or in the bidding procedure. No Bidder may withdraw its bid for a period of ninety (90) days after the date of opening bids.

The successful Bidder shall furnish a performance bond and a payment bond in amounts equal to one hundred percent (100%) of the total price of the Contract. Pursuant to Public Contract Code Section 22300, the successful Bidder may submit certain securities in lieu of the District withholding funds from progress payments (retention) during the Project.

Bidders must meet the contract-specific Small Business Enterprise goal of 14% on this project or demonstrate good faith efforts to do so.

In accordance with Section 1720 et seq. of the Labor Code, the general prevailing wage rates as established by the Director of the California Department of Industrial Relations will apply to this Contract. The prevailing wage rates established by the California Department of Industrial Relations can be viewed at the District's Engineering Office, and are available at <http://www.dir.ca.gov/DLSR/PWD>.

To inspect and obtain Contract Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Bridge Division and look for Contract No. 2014-B-1. Contract Documents are also available from the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, 94129-0601, by e-mail at districtsecretary@goldengate.org, by telephone at (415) 923-2223, or by facsimile at (415) 923-2013. There is a non-refundable purchase price of one hundred dollars (\$100) for hard copies of the Contract Documents. Full sized Contract Plans, not available for download, will be available for purchase for an additional two hundred fifty dollars (\$250).

/s/ Amorette M. Ko-Wong,
Secretary of the District
Dated: February 27, 2014
2/27, 3/6/14
CNS-2591398#

SMALL BUSINESS EXCHANGE



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks proposals for **Request for Proposals (RFP) No. 2014-MD-1, Security Guard Services for the Bus and Ferry Facilities**. Interested Proposers must submit sealed proposals to the Office of the Secretary of the District by **Tuesday, March 25, 2014, at 2:00 p.m., PT**.

Request for clarifications or modifications of any requirement must be submitted in writing by **Friday, March 7, 2014, at 4:30 p.m., PT**.

The RFP Documents are available for download on the District's web site. To download the RFP Documents, go to the District's web site home page at www.goldengate.org, click on Contract Opportunities, scroll down to Multiple Divisions and look for RFP No. 2014-MD-1.

To inspect and obtain printed RFP Documents, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by e-mail at districtsecretary@goldengate.org, by facsimile at (415) 923-2013 or by telephone at (415) 923-2223.

/s/ Amorette M. Ko-Wong,
Secretary of the District
Dated: February 25, 2014
2/27/14
CNS-2591445#

SMALL BUSINESS EXCHANGE

\$6.8 Million Gift from Google

Continued from page 9

"The Free Muni for Youth program has been tremendously beneficial in allowing youth to afford getting to school, work, and after-school programs," said San Francisco Youth Commission Chair Nicholas Persky. "This contribution will help hardwire the program and our youth into lifelong ridership."

"We've seen over the past year, how much Free Muni for low income youth has meant to the community," said Chinatown Community Development Center (CCDC) Youth Organizer Angelina Yu. "Google investing in this program is a great start to partnering with the City."

For more information about the Free Muni For Youth program and how to apply, go to: <http://www.sfmta.com/getting-around/transit/fares-passes/free-muni-youth>.

SUB-BID REQUEST ADS

Requesting bids from DBE/MBE/WBE AND OBE subcontractors and suppliers for:

PROJECT: River Supply Conduit Improvement Upper Reach - Units 5 & 6 Project, Los Angeles Contract 7241
BID DATE: MARCH 25, 2014 @ 2:00 PM
OWNER: City of Los Angeles Dept. of Water & Power

Geotechnical Instrumentation, Open Cut Construction, Microtunnel/Pipe Jacking (NAICS 237990), Concrete Structure & Cellular Grout (NAICS 238110), Utility Relocations (NAICS 237990), Trucking/Hauling (NAICS 484220), Surveying (NAICS 541370), Electrical (NAICS 238210), Welding & Cathodic Protection (NAICS 238190), Paving & Striping (NAICS 237310), Fencing (NAICS 238990), Erosion Control & SWPPP (NAICS 561730), Fuel Service (NAICS 324110), Site Security (NAICS 561612), Traffic Control (NAICS 561990), Testing (541380), Steel Water Pipe (NAICS 331511), Tunnel Segments (NAICS 238120), Steel Casing (NAICS 331210), Reinforcing Steel and Shoring Materials (NAICS 238120), Aggregate Materials (NAICS 212319/212321), Construction Signage (NAICS 237210), Equipment Rental (NAICS 532412), Building Materials (NAICS 444190)

Plans, specifications and bid proposals are available at our office at 15900 Olden Street, Sylmar, CA 91342; or contact Robert Marshall for assistance at 818-362-2062 or email rmarshall@frontierkemper.com.

Frontier-Kemper Constructors, Inc. is willing to assist all MBE/WBE and OBE subcontractors and suppliers to obtain bonds, lines of credit, supplies, materials and insurance. Large work items can be broken down into smaller categories or quantities and can arrange delivery schedules to facilitate maximum participation where feasible. A Bond Assistance Program (BAP) has been adopted by the City of Los Angeles. For more information, call 213-258-3000.

For technical questions or assistance, please contact Robert Marshall at 818-968-1168 or email rmarshall@frontierkemper.com



Frontier-Kemper Constructor, Inc.
15900 Olden Street Sylmar, CA 91342 • (818) 362-2062 / FAX (818) 833-4289

WE ARE REQUESTING QUOTATIONS FROM ALL QUALIFIED MBE/DBE/WBE/DVBE SUBCONTRACTORS AND MATERIAL SUPPLIERS FOR THE FOLLOWING PROJECT:

(1) Miraloma Elementary School Modernization
Project No. 11511

Bid Due: 3-18-2014 at 2:00 p.m.

AND

(2) Gordon J. Lau Elementary School
Modernization & Commodore Stockton Early Education School Modernization
Project No. 11503

Bid Due: 3-25-2014 at 2:00 p.m.

Above project are a General School Modernization and reconstruction including but not limited to ADA access & fire/life safety upgrades, AC paving, striping & site furnishings, play structure, HAZ-MAT, demo & sight work including excavation, backfill & paving, structural steel, Masonry, framing, seismic joints, carpentry & architectural woodwork, building insulation, doors, frames & windows including skylights, wall & floor finishes, acoustical ceilings, paint, roofing replacement & repairs, new casework & alterations, interior painting, flooring, signage, bathroom renovation including drinking fountains, voluntary seismic upgrades including separation, MEP including sprinkler system, HVAC controls & modifications including boiler & water heater, security system, PA, clock, fire alarm & phone system, new lighting & controls, demo & site work, gas & water service,

Bids shall be made in accordance with the PLA and prevailing wages for the work in San Francisco County. (The Specifications and Plans will be available in our office 8:30AM – 5PM or at ARC Northern California – Bid Services – 945 Bryant Street, San Francisco, CA 94103.

Contact Priyantha De Pinto: 415-537-2235 Fax: 415-348-0684, email: sf@e-arc.com).

Transworld Construction Inc.

1178 Folsom Street • San Francisco, CA 94103
Phone: (415) 626-5500 • FAX: (415) 863-3578
Contact: Paul Hess at ext. 112

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

Sub Bids Requested From Qualified MBE, WBE, DBE, UDBE Subcontractors & Suppliers for

City of San Mateo - South Trunk Sanitary Sewer Relief Project Phase 1 (REBID)
Location: San Mateo, CA

Spec No. 469911

Bid Date: March 21, 2014 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: sawcutting; microtunneling; drilling; traffic control; SWPPP; rebar; grouting; fencing; masonry; CIDH piles; settlement monitoring; vibration monitoring; dewatering; trucking; painting & coating; and survey.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Duane Schulze

An Equal Opportunity Employer

PUBLIC LEGAL NOTICES

UNIVERSITY OF CALIFORNIA SAN FRANCISCO

ANNOUNCEMENT TO PREQUALIFIED PROPOSERS AND ADVERTISEMENT FOR PROPOSALS

Subject to conditions prescribed by the University of California, San Francisco, sealed proposals for a design build contract are invited from prequalified proposers for the following work:

UCSF MISSION BAY RUTTER CENTER REMEDY Project No.: M9462 Contract No.: DB0020

Description of Work

The Rutter Center is a signature 4 story conference and recreation center designed by Ricardo Legorreta. It includes a fitness complex, indoor and rooftop pools, a conference facility, activity center, pub and student services. It is fully occupied and will remain in operation during construction.

This Design Build Team shall design and construct the remedy to various elements of the existing Rutter Center in two phases of construction.

The key elements of Phase 1 - Construction (referred to as Phase 3 in the Design Build Contract Documents) are as follows:

- **Fourth Floor Outdoor Pool and Deck Area**
 - o Replacement of non-compliant conduit and existing lighting with new LED pool lighting
 - o Installation of manually operated disabled lift
 - o Localized concrete stair repairs
 - o Topping deck repairs
 - o Repair previous Destructive Testing location at North End

- **General Building**

- o Return air flow modifications to conference facilities
- o Duct and plenum cleaning
- o HVAC balancing and recommissioning
- o Upsized replacement of various pumps

- **Rutter Garage Structure**

- o Repair, waterproofing, and refinishing of garage stairs
- o Design and construction of glass screen enclosure at elevator penthouse

The key elements of Phase 2 - Construction (referred to as Phase 3 in the Design Build Contract Documents) are as follows:

- **Second Floor Natatorium**

- o Removal, redesign, and replacement of walking deck tile, mortar bed, drainage, and waterproofing
- o Removal and replacement of walls and tile
- o Repair and refinish of Natatorium Ceiling Assembly
- o Reconfiguration and improvements to pool HVAC system
- o Installation of replacement LED pool lighting
- o Replacement of stainless steel pool fixtures
- o Installation of manually operated disabled lift

- **Second Floor Shower Rooms**

- o Removal, redesign, and replacement of tile floor, drainage, and waterproofing
- o Removal and replacement of walls and tile
- o Reconfiguration and repair of ventilation

- **Temporary Shower Facilities**

- o Provision for temporary showers, dressing rooms, and lockers on the Fourth Floor to allow continued service of facility throughout the sequential rotation of locker and shower repairs

- **Second Floor Locker Rooms**

- o Removal and replacement of carpet and tile
- o Repair

- **Interior Stairs - First to Fourth Floors**

- o Recoat existing stairs around elevator and back of house corridor.

Procedures

Proposal documents will be available beginning **February 20, 2014 at 10:00 AM** by requesting via e-mail to RFX@ucsf.edu with the following information: Company name, address, and phone no. Please reference Project No. M9462 and Contract No. DB0020 in the subject line. You will be sent an email with a link to register with the UC Supplier Registration and Sourcing (SRS) system in order to obtain the proposal documents.

The following Design Builders have been prequalified to submit proposals on this project:

Nibbi Brothers General Contractors Plant Construction Company, L.P. West Bay Builders

In addition, hard copy Proposals will be received only at:

UCSF Capital Programs
654 Minnesota Street, 2nd Floor
San Francisco, California 94107-3027

Proposals will also be received using the UCSRS system accessible through
<https://suppliers.scquest.com/UCOP/>.

Proposals must be received on or before:
3:00 PM, March 27, 2014.

Proposals will be opened at **3:05 PM, March 27, 2014** at:

UCSF Capital Programs
654 Minnesota Street, 2nd Floor
San Francisco, California 94107-3027
(See RFP Articles 1.4.1 and 1.8.31 for procedures)

Prior to the Proposal Deadline and after proposal opening, the University may establish a new Proposal Deadline no earlier than 24 hours from the prior Proposal Deadline, if no material changes are made to the proposal documents, and no earlier than 72 hours if material changes are made. In such event the University will, at a minimum, notify all persons or entities known by the University to have received a complete set of Request for Proposal Documents and who has provided a street address and/or email address for receipt of any written pre-bid communications.

Mandatory Pre-Proposal Conference. A mandatory pre-proposal conference will be conducted on **March 4, 2014**, beginning promptly at **10:00 AM**. Only proposers who participate in the pre-proposal conference, in its entirety, will be allowed to propose on the project. Participants must arrive at or before **10:00 AM**. Persons arriving later than **10:00 AM** will not be allowed to submit proposals as design builder on the project. Participants shall meet at **UCSF Capital Programs, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107**. For further information, contact the University's Representative, Craig Peterson at (415) 476-3943 or the University's Construction Manager, Mark Smolley at (650) 543-3057.

Proposal Security in the amount of 10% of the Lump Sum Base Proposal, excluding alternates, shall accompany each bid. The surety issuing the Bid Bond shall be, on the bid deadline, an admitted surety insurer (as defined in the California Code of Civil Procedure Section 995.120)

All insurance policies required to be obtained by Design Builder shall be subject to approval by University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

The successful proposer and its subcontractors will be required to follow the nondiscrimination requirements set forth in the proposal documents and to pay prevailing wage rates at the location of the work.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Proposer may be required to show evidence of its equal employment opportunity policy. The successful Proposer and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Proposal Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The successful proposer will be required to have the following California contractor's license at the time of the proposal opening:

GENERAL BUILDING CONTRACTORS - B

Target Contract Amount: \$4M

Maximum Acceptance Cost: \$5.5M

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA
University of California, San Francisco
February, 2014

UC SAN FRANCISCO MEDICAL CENTER

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco Medical Center, sealed bids for a lump-sum contract are invited for the following work:

Mount Zion (MZ) "A" Building Freight Elevator No. 8 Upgrade, Project Number: 11-651 Contract Number: L00162

Description of Work: Modernize one (1) existing hydraulic three (3) stop freight elevator including converting manual door & gate operation to power operated.

Estimated construction cost: \$150,000 - \$175,000

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience and certify their firm has not been cited by the Medical Center for health, safety, infection control or interim life safety violations set forth in the Supplementary Instructions To Bidders.

Bidders must submit qualification documents as an attachment to the Bid Form.

Procedures: Bidding documents will be available on **Thursday, February 20, 2014, 10:00 AM**, and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM)
1855 Folsom Street, Room 135
San Francisco, CA 94103
Contact Persons: Ben La (415) 476-5030
(9AM - 5PM)
Customer Service Line (415) 514-205
(before & after working hours)
Fax No. (415) 476-8278

Bidding Documents and complete advertisement can be viewed and may be ordered on line at the following website address: <http://www.ucsfplans.com/>

Bidders must attend a **mandatory** pre-bid conference on **Wednesday, March 5, 2014** beginning promptly at **9:00 AM**. For details, see above website address.

Bids will be received only at Office of Design and Construction, University of California, San Francisco, Medical Center, 3333 California Street, Suite 115, San Francisco, CA 94118. Phone: (415) 885-7257. **Bid Deadline:** Sealed bids must be received on or before **2:00 PM, Thursday March 20, 2014**. And Bids will be opened after **2:05 P.M.**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the non-discrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: Elevator Contractor, C11

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California,
San Francisco Medical Center
February, 2014

Request for Proposal

Stream Maintenance Guidelines Consulting Services

Santa Clara Valley
Water District



Who:

Santa Clara Valley Water District is the water resource management agency meeting watershed stewardship needs of and providing wholesale water reliability to Santa Clara County's 1.8 million residents.

What:

The Santa Clara Valley Water District (district), located in San José, California, is soliciting proposals for the preparation of Stream Maintenance Guidelines for ten selected creeks in Santa Clara County. The consultant will be responsible for assisting the district in preparing separate reports for each creek that will provide a quantitative approach to identifying deficiencies that would trigger maintenance actions on district facilities. The consultant and district will each be responsible for specific project tasks and deliverables, as identified in the project Preliminary Scope of Services.

You are invited to submit a proposal based on your qualifications conducting assessment and upgrade projects similar in size and scope to the district's project. The full Request for Proposal (RFP) can be viewed at <http://cas.valleywater.org>.

Please submit your proposals electronically to the district's Contract Administration System (CAS) by the date and time specified in the RFP Schedule. Prior to submitting proposals, all firms must be registered in CAS. This can be achieved by going to the web address noted above and following the instructions to create an account. When in the creation process, select the expertise code "WQ30" and add contact information as necessary.

Contact:

If you need assistance with creating a CAS account, please call **(408) 265-2607**, ext. 2992, or e-mail questions to ContractAdministration@valleywater.org.

General questions regarding this solicitation will be accepted by email to **Ripen Kaur** at rkaur@valleywater.org.

PUBLIC LEGAL NOTICES



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 2310J
(ID No. FCE14061)

VARIOUS LOCATIONS PAVEMENT PRESERVATION FY 2014-2015

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on March 19, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract is micro-surfacing of various streets in San Francisco using type 2 and type 3 micro-surfacing and includes traffic routing, temporary pavement markings, and all appurtenant work. The time allowed for completion is 120 consecutive calendar days. The Architect's estimate is in excess of \$1,490,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **12% LBE**. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet

the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on March 6, 2014 at 9:30 a.m. in the Main Conference Room, 1680 Mission Street, 4th Floor, SF.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

2/27/14

CNS-2590875#

SMALL BUSINESS EXCHANGE



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 2114J
(ID No. FCE14060)

FELL STREET AND OAK STREET STREETScape ENHANCEMENTS

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on March 19, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various intersections along Fell and Oak Streets and consists of pavement renovation, sewer replacement, green infrastructure work, and traffic routing that includes constructing curb ramps, bioretention units, permeable pavement, and all related and incidental work. The time allowed for completion is 130 consecutive calendar days. The Engineer's estimate is in excess of \$850,000. For more information, contact the Project Manager, Amy Lam at (415) 437-7048.

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B re-

quirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **March 5, 2014; 1:30 p.m.**, at 1680 Mission Street, 3rd Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

2/27/14

CNS-2591512#

SMALL BUSINESS EXCHANGE

SAN JOSE STATE UNIVERSITY

CSU San Jose, Campus Village Phase 2 project –
Site Readiness Work

SUBCONTRACTOR PROJECT SPECIFIC PREQUALIFICATION FOR WELL DEMOLITION AND SITE UTILITY

Subject to conditions prescribed by California State University – San Jose, Project Specific Prequalification documents are sought from Well Demolition and Site Utility subcontractors for the following work:

CSU San Jose, Campus Village Phase 2 project –
Site Readiness Work

PREQUALIFICATION OF PROSPECTIVE SUBCONTRACTORS: Only prequalified subcontractors will be able to submit bids to Sundt Construction for a best value selection process. Prequalification is through Sundt Construction, Inc.'s standard procedures for these packages. Construction begins in May 2014 and completes August 2014.

PREVAILING WAGE RATES: This project is a public works project, and is subject to Prevailing Wage Rate laws.

ALL QUALIFIERS MUST HAVE THE APPROPRIATE LICENSE: See Description of Classifications (www.cslb.ca.gov)

Interested firms may obtain/confirm Prequalification Documents immediately:
Sundt Construction Inc.

2860 Gateway Oaks Drive, Suite 300,
Sacramento, CA 95833

Contact: Debra Lytle at Tel: 916-830-8028
or dlytle@sundt.com

Prequalification Process must be completed on or before **March 11, 2014 by 5:00 p.m.**, please submit all necessary forms and information in sufficient time in advance of this date.

No Prequalification Status issued after 5:00 p.m., March 11, 2014 will be considered.

Confidentiality of the information provided will be respected to the extent permitted by law.

QUESTIONS: Only written inquiries will be permitted. Questions must be submitted in writing by March 7, 2014 by 5:00 p.m., and will be acceptable by US Mail or email to:

Ann H. Poppen
Sundt Construction Inc.
2860 Gateway Oaks Dr., Suite 300
Sacramento, CA 95833

Tel: 916-830-8002 or ahpoppen@sundt.com

All information requested in these forms must be completed and returned in order to be considered "responsive" to the requirements of prequalification.

LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (METRO)

Metro is requesting proposals for **RFP No. PS-8420-3245** Engineering Services for Water Conservation, Solid Waste and Recycling Sustainability Projects per the requirements available at the Office of Procurement, One Gateway Plaza, Los Angeles, CA 90012 (9th Floor).

This is an Architectural and Engineering qualifications based procurement for professional engineering services to provide design services for various projects to achieve Metro's sustainability goals. The period of performance will be three years with two (2) one year options. The estimated budget is \$5 Million. A pre-proposal conference is scheduled for February 27, 2014.

Proposals must be submitted to Metro, and be filed at the reception desk of the Office of Procurement on or before **2:00p.m., Local Time, Tuesday March 18, 2014**, Pacific Time. Download a copy of the RFP at Metro.net. For additional information regarding this RFP contact, by email **Greg Baker**, at bakerg@Metro.net or via phone at **(213) 922-7577**.

2/27/14

CNS-2587240#

SMALL BUSINESS EXCHANGE

Abolitionist or Terrorist?

Continued from page 2

ugly fact but a simple bench, established by the author Toni Morrison using private funds.

Critics of the Vesey statue may not care for his methods (even though their city bristles with monuments and statues of men who picked up a gun to fight for slavery in 1861). But they need to acknowledge that his views were shaped by the whip. Upon being told that he was going to hang, Vesey allegedly whispered that "the work of insurrection would go on." When it comes to facing up to unhappy truths about our history, he was more right than he knew.

Douglas R. Egerton, a professor of history at Le Moyne College, is the author of "He Shall Go Out Free: The Lives of Denmark Vesey" and, most recently, "The Wars of Reconstruction: The Brief, Violent History of America's Most Progressive Era."

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The New York Times Syndication]

Source: The New York Times Company

FICTITIOUS BUSINESS NAME • ABANDONMENT

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356300-00

Fictitious Business Name(s):
Corner Stone Real Estate Services
Address
**324A Yerba Buena Rd.,
San Francisco, CA 94130**
Full Name of Registrant #1
Daniel I. Stone
Address of Registrant #1
**324A Yerba Buena Rd.,
San Francisco, CA 94130**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/3/2014**

Signed: **Dan Stone**

This statement was filed with the County Clerk of San Francisco County on **2/3/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon
Deputy County Clerk
2/3/2014**

2/27/14 + 3/06/14 + 3/13/14 + 3/20/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356507-00

Fictitious Business Name(s):
**1.) heartcard
2.) www.heart-card.com**
Address
**3345 Fillmore Street #203
San Francisco, CA 94123**
Full Name of Registrant #1
Mary Elizabeth Bentley
Address of Registrant #1
**3345 Fillmore Street #203
San Francisco, CA 94123**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Mary Bentley**

This statement was filed with the County Clerk of San Francisco County on **2/12/14**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon
Deputy County Clerk
2/12/2014**

2/13/14 + 2/20/14 + 2/27/14 + 3/6/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356253-00

Fictitious Business Name(s):
Integral Movement Systems
Address
**74 Brady Street #8,
San Francisco, CA 94103**
Full Name of Registrant #1
Janet Gee
Address of Registrant #1
**650 Delancey Street #420,
San Francisco, CA 94107**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/30/14**

Signed: **Janet Gee**

This statement was filed with the County Clerk of San Francisco County on **1/30/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon
Deputy County Clerk
1/30/2014**

2/6/14 + 2/13/14 + 2/20/14 + 2/27/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356385-00

Fictitious Business Name(s):
KIDMADE MEALS
Address
**201 Harrison Street Apt 525
San Francisco, CA 94105**
Full Name of Registrant #1
Amy Nghe
Address of Registrant #1
**201 Harrison Street Apt 525
San Francisco, CA 94105**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/6/2014**

Signed: **Amy Nghe**

This statement was filed with the County Clerk of San Francisco County on **2/6/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Guillermo Sandoval
Deputy County Clerk
2/6/2014**

2/6/14 + 2/13/14 + 2/20/14 + 2/27/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356219-00

Fictitious Business Name(s):
**1.) Palette
2.) Palette Software**
Address
**156 2nd Street,
San Francisco, CA 94105**
Full Name of Registrant #1
Correlytix LLC (CA)
Address of Registrant #1
**440 Davis Court,
San Francisco, CA 94111**

This business is conducted by **A Limited Liability**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/30/2014**

Signed: **John Abdo**

This statement was filed with the County Clerk of San Francisco County on **1/30/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jeanette Yu
Deputy County Clerk
1/30/2014**

2/6/14 + 2/13/14 + 2/20/14 + 2/27/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356284-00

Fictitious Business Name(s):
QUOTIA
Address
**912 York Street,
San Francisco, CA 94110**
Full Name of Registrant #1
QUOTIENT LOGIC, LLC (CA)
Address of Registrant #1
**912 York Street,
San Francisco, CA 94110**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Steve Mason**

This statement was filed with the County Clerk of San Francisco County on **2/3/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon
Deputy County Clerk
2/3/2014**

2/6/14 + 2/13/14 + 2/20/14 + 2/27/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356427-00

Fictitious Business Name(s):
Shido Restaurant
Address
**1655 Market Street
San Francisco, CA 94103**
Full Name of Registrant #1
Calvir Group LLC (CA)
Address of Registrant #1
**1655 Market Street
San Francisco, CA 94103**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Karina Ma**

This statement was filed with the County Clerk of San Francisco County on **2/7/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz
Deputy County Clerk
2/7/2014**

2/13/14 + 2/20/14 + 2/27/14 + 3/6/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356607-00

Fictitious Business Name(s):
**1.) Top (Import & Export)
2.) Time Gems & Jewelry Co.**
Address
**539 Head Street,
San Francisco, CA 94132**
Full Name of Registrant #1
Chan, Khen Wong
Address of Registrant #1
**539 Head Street,
San Francisco, CA 94132**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/14/2014**

Signed: **Chan, Khen Wong**

This statement was filed with the County Clerk of San Francisco County on **2/14/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon
Deputy County Clerk
2/14/2014**

2/20/14 + 2/27/14 + 3/06/14 + 3/13/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356410-00

Fictitious Business Name(s):
Skin and Body Method
Address
**490 Post Street Suite 450
San Francisco, CA 94102**
Full Name of Registrant #1
Jamilla Johnson
Address of Registrant #1
**136 Golden Gate Circle
Napa, CA 94558**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/6/2014**

Signed: **Jamilla Johnson**

This statement was filed with the County Clerk of San Francisco County on **2/6/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Guillermo Sandoval
Deputy County Clerk
2/6/2014**

2/27/14 + 3/06/14 + 3/13/14 + 3/20/14

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 14-550139

PETITIONER OR ATTORNEY
**Sylvia Vera Buettner
165 Seal Rock Drive
San Francisco, CA 94121**

TO ALL INTERESTED PERSONS:
1. Petitioner **Sylvia Vera Buettner** for a decree changing names as follows:

Sylvia Vera Buettner changed to
Sylvia Vera Vientulis

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **April 29, 2014** Time: **9:00 AM**
Dept.: **514** Room: **514**

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 14-550111

PETITIONER OR ATTORNEY
**Ryan Shakori
2651 Baker Street, Suite A
San Francisco, CA 94123**

TO ALL INTERESTED PERSONS:
1. Petitioner **Ryan Shakori** for a decree changing names as follows:

Ryan Shakori changed to **Reza Shakoori**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **April 15, 2014** Time: **9:00 AM**
Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

DENNIS TOYAMA, Clerk
DATED - FEBRUARY 10, 2014

2/13/14 + 2/20/14 + 2/27/14 + 3/6/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356830-00

Fictitious Business Name(s):
Vina Cab
Address
**2575 Marin Street,
San Francisco, CA 94124**
Full Name of Registrant #1
Vina Cab LLC (CA)
Address of Registrant #1
**2575 Marin Street,
San Francisco, CA 94124**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/1/2014**

Signed: **Tim Dinh Nguyen**

This statement was filed with the County Clerk of San Francisco County on **2/26/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon
Deputy County Clerk
2/26/2014**

2/27/14 + 3/06/14 + 3/13/14 + 3/20/14

2/27/14 + 3/06/14 + 3/13/14 + 3/20/14

2/27/14 + 3/06/14 + 3/13/14 + 3/20/14

2/27/14 + 3/06/14 + 3/13/14 + 3/20/14

2/27/14 + 3/06/14 + 3/13/14 + 3/20/14

SMALL & MINORITY BUSINESS ACCESS TO CAPITAL

Escaping The Old Boy Network The Banking Industry And Supplier Diversity

By **Danielle Beavers**, Economic Equity Program Manager
Sasha Werblin, Economic Equity Director

EXECUTIVE SUMMARY

- **Banks are a key engine of our economy; it matters where they spend money.** The top 12 banks in California hold nearly 80 percent of the state's deposits and 33 percent of deposits nationwide. In 2012, the participating banks in this report spent over \$51.05 billion on goods and services. People of color are already the majority in California and several other states, and will be the nation's new majority by 2043. It is imperative that powerful institutions like banks do business with and support the growth of minority business enterprises (MBEs).
- **Entrepreneurship is essential to the health of communities of color.** MBEs outpaced the growth of their counterparts between 2002 and 2007. When MBEs do business with major institutions like banks, they generate wealth, create jobs, and communities of color are overall better resourced to live out their own version of the American Dream. While diverse-owned businesses are resilient, they still face challenges breaking through "old boy networks" and obtaining contracts.
- **Supplier diversity programs exist at many banks to rectify contracting disparities, but more transparency and uniform metrics are needed to move the needle.** This report revealed a tremendous variation in how banks currently track data. Creating a robust and accessible tracking system will increase accountability and allow for an "apples-to-apples" comparison throughout the industry.
- **Nationwide, contracting with minority business enterprises was nominal with median spending at just 5.96 percent.** Bank of America was responsible for over 47 percent of total dollars spent with MBEs. Banks ranged from spending 3.46-8.37 percent of total dollars with minority business enterprises.
- **California MBE contracting pales in comparison to the state's diverse population.** The banks' 7.72 percent median spending with diverse businesses fails to represent a state that is nearly 60 percent people of color. Despite the large deposit market share of each bank in California, only five banks currently track state-specific spending in substantial detail.
- **Distribution of contract dollars differs greatly between minority business enterprises.** African American, Native American, and woman-owned minority businesses are consistently underinvested in when compared to other diverse groups.
- **The federal Offices of Minority and Women Inclusion (OMWIs) must set reporting regulations in the financial sector.** These offices were established in 2010 by the Dodd-Frank financial reform act to, in part, develop standards on supplier diversity. Their role in setting uniform metrics is critical to galvanizing an investment in MBEs from powerful financial institutions. As of February 2014, the OMWIs are working to finalize these standards.
- **Successful models for supplier diversity reporting standards exist in California.** The California Public Utilities Commission's General Order 156 established thorough, consistent metrics within the utility sector over 20 years ago and encouraged unprecedented contracting levels with MBEs simply through transparency and clear reporting. California's Department of Insurance sought to replicate these successes in 2012 and has already produced groundbreaking data.

II. INTRODUCTION

Businesses are the lifeline of communities. When businesses do well they generate wealth, create jobs, and families can live out their own version of the American Dream. In this increasingly diverse country, it is essential that minority business enterprises secure contracts with major corporations. Banks and other financial institutions are particularly influential, employing nearly 8 million workers and

wielding trillions of dollars in annual purchasing power. While diverse-owned businesses are resilient, they still face challenges breaking through "old boy networks" and obtaining contracts. Minority business enterprises outpaced the growth of their white counterparts by total number and gross receipts between 2002-2007, but still see less business with most institutions.

Fortunately, some banks have created formal supplier diversity programs, or at least smaller initiatives over the past 30 years to address this disparity. These efforts connect minority, women, disabled veteran, and LGBTQ-owned businesses with procurement officers within banks to identify potential contracting opportunities and support vendors' growth and development. This process, however, is crafted internally by financial institutions and makes it very difficult for stakeholders to gather and compare information. Greenlining created this report to promote transparency about the state of supplier diversity in the banking world.

The Business Case for Supplier Diversity

Supplier diversity should not be a "feel good" program — it makes mutual business sense for both corporations and diverse suppliers. An effort by companies to expand their pool of vendors decreases prices and increases the quality of products and services received. Conversely, supplier diversity efforts are a targeted form of economic development, as they proactively invest in diverse-owned businesses and bring wealth into communities of color.

The U.S.'s ongoing demographic revolution makes it urgent that all corporations adopt supplier diversity programs. Communities of color already constitute nearly 60 percent of California and are projected to be the majority in the nation by 2043. How corporations invest in minority enterprises will affect the health of the larger economy. Further, this increas-

ingly diverse population will become the corporate sector's future customer base. The diverse suppliers that are introduced into the companies' supply chain are not only adept at hiring from these communities, they can also increase the company's engagement with different communities and cultures in their service territories.

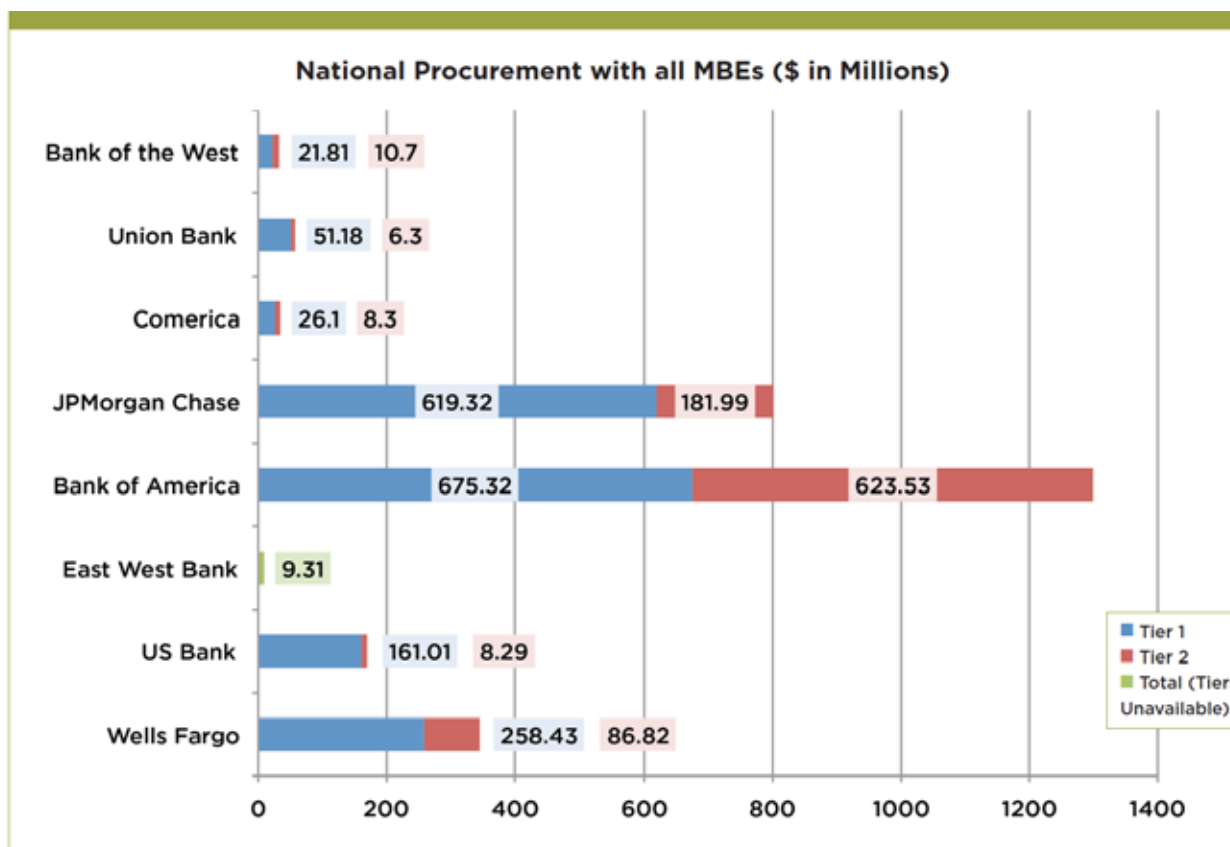
Champions of supplier diversity have done excellent work in highlighting best practices and aggregate trends, yet true accountability requires greater transparency and uniformity of data reporting. It is critically important that regulators use their position to set the tone and make this a reality throughout the financial sector.

Greenlining's Supplier Diversity Efforts in California's Utility and Insurance Sectors

Successful supplier diversity regulations currently exist under the California Public Utilities Commission (CPUC) and the California Department of Insurance (CDI). As authorized by state law, the CPUC pioneered supplier diversity reporting in 1988 with General Order 156, and more recent legislation, AB 53, established similar reporting for insurance companies. These policies require companies to report the percentages of contracts awarded to minority-, women-, and disabled veteran-owned business enterprises. The transparency generated by these reports has resulted in the development of robust supplier diversity programs and billions of dollars of contracts with diverse-owned businesses in California.

For the past several years, Greenlining has issued an annual report that grades the supplier diversity performance of California's utility companies, telecommunications firms, cable companies, and most recently water companies.

This report is available at:
<http://greenlining.org/issues/2013/greenlining-insurance-supplier-diversity-report-2013/>.



SMALL & MINORITY BUSINESS ACCESS TO CAPITAL

Know Your Worth: If We Don't Know, We Can't Grow Our Community

By Nicole Kenney,
Economic Program Specialist

As I meet and speak with community members from all over the country, I am guaranteed to hear them express concern about the dearth of sustainable black owned businesses. Currently, black owned businesses are vastly underrepresented, accounting for less than 7% of all small owned businesses, even though we account for 13% of the population. African Americans certainly have an entrepreneurial spirit as we are more likely to start a business relative to other racial groups. But, limited access to resources (e.g., capital, clientele, etc.), increase our businesses' likelihood to close its doors. Research suggests that communities' generational economic empowerment is linked to entrepreneurial success. Therefore, if we are serious about improving our communities, improving our schools, providing jobs (black businesses are the 2nd highest employer of African Americans after the government), we must advance and strengthen black owned businesses.

Over the weekend, The Nielsen Company released "The State of the African American Consumer", a groundbreaking report projecting African Americans buying power at 1.1 Trillion

dollars annually by 2015. To illustrate how massive this figure is, if African Americans' purchasing power equated to a country's GDP, we would be the 16th largest country in the world! What does this mean? Black consumers have more economic power than we may realize. It is important to note that the 1.1 Trillion figure may not necessarily be all cash on hand, as we may be using credit cards and loans to make certain purchases. Also, spending power increases and/or decreases with one's income. However, as a collective, there is enormous potential for black consumers to leverage our economic power by way of supporting black owned businesses to foster community economic development.

The NAACP and other organizations are constantly advocating for policies to create more opportunities for black owned businesses (e.g., increasing access to capital) to succeed. But, while these organizations are affecting change at an institutional level, I want to highlight how we, as individuals, can foster an environment where more black businesses can thrive. First, we must stop the massive "leakage" of our money out of our communities. Currently, a dollar circulates in Asian communities for a month, in Jewish communities approximately 20 days and white communities 17 days. How long does a dollar circulate in the black community? 6 hours!!! African American buying power is at

1.1 Trillion; and yet only 2 cents of every dollar an African American spends in this country goes to black owned businesses.

Maggie Anderson, Co-Founder of the Empowerment Project, decided to address this dilemma by committing to "buying black" along with her husband (and two children) for an entire year. In her book titled, "Our Black Year", Anderson recounts her experiences patronizing black owned businesses while highlighting the challenges many black businesses face (black businesses lag behind all other businesses in every measure of success). Interestingly, throughout her journey, Anderson fielded accusations of racism for her "buying black" project. But, what must be understood, and Anderson reiterates repeatedly in her book, is Black economic empowerment is healthy for everyone. Considering the crux of impoverished communities' problems are often economics, reinvesting in black businesses is one of the best ways to address socioeconomic disparities.

You may be thinking "what if there are no black owned businesses near me? What if the prices are too high? And/or what if their services aren't on par?" These are all challenges Anderson encounters on her yearlong journey. But what she realized, and many of us must realize, is that this effort requires sacrifice

and persistence - just like generations before us sacrificed and persisted to provide us with opportunities (which many of them did not live to see). If we want to remedy problems in our community, many of which are systemic and multigenerational, then we must remain steadfast. Furthermore, with the internet we now have more options, such as the website for the Empowerment Experiment, to overcome some of these barriers.

It may be unrealistic to expect the African American consumer to exclusively patronize black owned businesses for various reasons including budgetary constraints, accessibility, or product availability. But in those instances where you do have options (e.g., restaurants, clothing, printing services, natural hair products, etc.), I challenge you to answer our call to action to try to be a conscious consumer. Over the next week, the NAACP Economic Department's social media campaign, #knowyourworth, will highlight statistics and resources to support your consumption efforts. We must lead the way in investing in our own businesses, and we can by starting with our own 1.1 Trillion dollars. Because if we don't support black owned businesses, it becomes that much harder to demand anyone else to.

Source: National Association for the Advancement of Colored People

FDIC-Insured Institutions Earned \$40.3 Billion in the Fourth Quarter of 2013

Commercial banks and savings institutions insured by the Federal Deposit Insurance Corporation (FDIC) reported aggregate net income of \$40.3 billion in the fourth quarter of 2013, a \$5.8 billion (16.9 percent) increase from the \$34.4 billion in earnings that the industry reported a year earlier. This is the 17th time in the last 18 quarters — since the third quarter of 2009 — that earnings have registered a year-over-year increase. The improvement in earnings was mainly attributable to an \$8.1 billion decline in loan-loss provisions. Lower income stemming from reduced mortgage activity and a drop in trading revenue contributed to a year-over-year decline in net operating revenue (the sum of net interest income and total noninterest income). More than half of the 6,812 insured institutions reporting (53 percent) had year-over-year growth in quarterly earnings. The proportion of banks that were unprofitable fell to 12.2 percent, from 15 percent in the fourth quarter of 2012.

"The trend of slow but steady improvement that has been underway in the banking industry since 2009 continued to gain ground," said FDIC Chairman Martin J. Gruenberg. "Asset quality improved, loan balances were up, and there were fewer troubled institutions. However, challenges remain in the industry. Narrow margins, modest loan growth, and a decline in mortgage refinancing activity have made it difficult for banks to increase revenue and profitability. Nonetheless, these results show a continuation of the recovery in the banking industry."

The average return on assets (ROA), a basic yardstick of profitability, rose to 1.10 percent in the fourth quarter from 0.96 percent a year ago. The average return on equity (ROE) increased from 8.53 percent to 9.87 percent.

Fourth quarter net operating revenue totaled \$166.1 billion, a decline of \$2.8 billion (1.7 percent) from a year earlier, as non-interest income fell by \$4.2 billion (6.6 percent) and net interest income increased by \$1.4 billion (1.3 percent). The average net interest margin — the difference between the average yield banks earn on loans and other investments and the average cost of funding those investments — was 3.28 percent, the highest average of any quarter in 2013, but down from 3.34 percent in the fourth quarter of 2012.

Total noninterest expenses were \$5.8 billion (5.3 percent) lower than in the fourth quarter of 2012, as litigation expenses fell by \$3.1 billion at one large institution. Banks set aside \$7 billion in provisions for loan losses, a reduction of \$8.1 billion (53.7 percent) compared to a year earlier. This is the 17th consecutive quarter that the industry has reported a year-over-year decline in quarterly loss provisions.

Asset quality indicators continued to improve as insured banks and thrifts charged off \$11.7 billion in uncollectible loans during the quarter, down \$6.8 billion (37 percent) from a year earlier. The amount of noncurrent loans and leases — those 90 days or more past due or in nonaccrual status — fell by \$14 billion (6.3 percent) during the quarter. The percentage of loans and leases that were noncurrent declined to 2.62 percent, the lowest level since the 2.35 percent posted at the end of the third quarter of 2008.

Net income over the full year of 2013 totaled \$154.7 billion, an increase of \$13.6 billion (9.6 percent) compared to 2012. The average full-year ROA rose to 1.07 percent from 1.00 percent in 2012. More than half of all institutions (54.2 percent) reported higher net income in 2013, while only 7.8 percent were unprofitable. This is

the lowest annual proportion of unprofitable institutions since 2005.

Financial results for the fourth quarter of 2013 and the full year are contained in the FDIC's latest Quarterly Banking Profile, which was released today. Also among the findings:

Total loan balances increased. Loan balances increased by \$90.9 billion (1.2 percent) in the three months ending December 31, as all major loan categories except one- to four-family residential real estate loans experienced growth during the quarter. Loans to commercial and industrial (C&I) borrowers increased by \$27.3 billion (1.7 percent), loans secured by nonfarm nonresidential real estate properties rose by \$17.1 billion (1.6 percent), and credit card balances posted a \$14.3 billion (2.1 percent) increase. Home equity loan balances declined for a 19th consecutive quarter, falling by \$6.9 billion (1.3 percent). Balances of other loans secured by one- to four-family residential real estate properties fell by \$13 billion (0.7 percent), as the amount of mortgage loans sold during the quarter exceeded by \$29 billion the amount of mortgage loans originated and intended for sale. For the 12 months through December 31, total loan and lease balances were up by \$197.3 billion (2.6 percent).

Mortgage activity remained well below year-ago levels. One- to four-family residential real estate loans originated and intended for sale were \$307.7 billion (62 percent) lower than in the fourth quarter of 2012, as rising interest rates in the first half of 2013 reduced the demand for mortgage refinancings. Noninterest income from the sale, securitization and servicing of mortgages was \$2.8 billion (34 percent) lower than a year ago.

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www.sbeinc.com/cms.cfm?fuseaction=news.detail&articleID=624&pageId=25

